

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2022

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

COMMISSION FILE NUMBER: 001-38728

**AVALON GLOBOCARE CORP.**

(Exact name of Registrant as specified in its charter)

**Delaware**

(State of incorporation)

**47-1685128**

(I.R.S. Employer

Identification No.)

**4400 Route 9 South, Suite 3100, Freehold, New Jersey 07728**

(Address of principal executive offices) (zip code)

**(732) 780-4400**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input checked="" type="checkbox"/>	Smaller reporting company	<input checked="" type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes  No

Securities registered pursuant to Section 12(b) of the Act:

<b>Title of Each Class</b>	<b>Trading Symbol</b>	<b>Name of each exchange on which registered</b>
Common Stock, \$0.0001 par value per share	ALBT	The NASDAQ Stock Market LLC

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date.

<b>Class</b>	<b>Outstanding November 14, 2022</b>
Common Stock, \$0.0001 par value per share	99,215,208 shares

AVALON GLOBOCARE CORP.

FORM 10-Q

September 30, 2022

TABLE OF CONTENTS

	<u>Page No.</u>
<b><u>PART I - FINANCIAL INFORMATION</u></b>	
Item 1. <a href="#">Financial Statements</a>	1
<a href="#">Condensed Consolidated Balance Sheets as of September 30, 2022 (Unaudited) and December 31, 2021</a>	1
<a href="#">Unaudited Condensed Consolidated Statements of Operations and Comprehensive Loss for the Three and Nine Months Ended September 30, 2022 and 2021</a>	2
<a href="#">Unaudited Condensed Consolidated Statement of Changes in Equity for the Three and Nine Months Ended September 30, 2022 and 2021</a>	3
<a href="#">Unaudited Condensed Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2022 and 2021</a>	5
<a href="#">Notes to Unaudited Condensed Consolidated Financial Statements</a>	6
Item 2. <a href="#">Management's Discussion and Analysis of Financial Condition and Results of Operations</a>	29
Item 3. <a href="#">Quantitative and Qualitative Disclosures About Market Risk</a>	41
Item 4. <a href="#">Controls and Procedures</a>	41
<b><u>PART II - OTHER INFORMATION</u></b>	
Item 1. <a href="#">Legal Proceedings</a>	42
Item 1A. <a href="#">Risk Factors</a>	42
Item 2. <a href="#">Unregistered Sales of Equity Securities and Use of Proceeds</a>	42
Item 3. <a href="#">Defaults upon Senior Securities</a>	43
Item 4. <a href="#">Mine Safety Disclosures</a>	43
Item 5. <a href="#">Other Information</a>	43
Item 6. <a href="#">Exhibits</a>	44

## FORWARD LOOKING STATEMENTS

This report contains forward-looking statements regarding our business, financial condition, results of operations and prospects. Words such as “expects,” “anticipates,” “intends,” “plans,” “believes,” “seeks,” “estimates” and similar expressions or variations of such words are intended to identify forward-looking statements, but are not deemed to represent an all-inclusive means of identifying forward-looking statements as denoted in this report. Additionally, statements concerning future matters are forward-looking statements.

Although forward-looking statements in this report reflect the good faith judgment of our management, such statements can only be based on facts and factors currently known by us. Consequently, forward-looking statements are inherently subject to risks and uncertainties and actual results and outcomes may differ materially from the results and outcomes discussed in or anticipated by the forward-looking statements. Factors that could cause or contribute to such differences in results and outcomes include, without limitation, those specifically addressed under the headings “Risks Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in our annual report on Form 10-K, in “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in this Form 10-Q and information contained in other reports that we file with the SEC. You are urged not to place undue reliance on these forward-looking statements, which speak only as of the date of this report.

We file reports with the SEC. The SEC maintains a website ([www.sec.gov](http://www.sec.gov)) that contains reports, proxy and information statements, and other information regarding issuers that file electronically with the SEC, including us. You can also read and copy any materials we file with the SEC at the SEC’s Public Reference Room at 100 F Street, NE, Washington, DC 20549. You can obtain additional information about the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330.

We undertake no obligation to revise or update any forward-looking statements in order to reflect any event or circumstance that may arise after the date of this report, except as required by law. Readers are urged to carefully review and consider the various disclosures made throughout the entirety of this quarterly report, which are designed to advise interested parties of the risks and factors that may affect our business, financial condition, results of operations and prospects.

Unless otherwise indicated, references in this report to “we,” “us,” “Avalon” or the “Company” refer to Avalon GloboCare Corp. and its consolidated subsidiaries.

**PART 1 - FINANCIAL INFORMATION**

Item 1. Financial Statements.

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED BALANCE SHEETS

	September 30, 2022 (Unaudited)	December 31, 2021
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash	\$ 3,937,959	\$ 807,538
Rent receivable	50,830	33,618
Rent receivable - related party	71,400	33,600
Deferred financing costs, net	139,170	138,631
Other current assets	250,042	309,655
<b>Total Current Assets</b>	<b>4,449,401</b>	<b>1,323,042</b>
<b>NON-CURRENT ASSETS:</b>		
Operating lease right-of-use assets, net	44,161	145,303
Property and equipment, net	214,135	361,547
Investment in real estate, net	7,402,258	7,528,770
Equity method investment	478,362	515,632
Other non-current assets	322,356	367,922
<b>Total Non-current Assets</b>	<b>8,461,272</b>	<b>8,919,174</b>
<b>Total Assets</b>	<b>\$ 12,910,673</b>	<b>\$ 10,242,216</b>
<b>LIABILITIES AND EQUITY</b>		
<b>CURRENT LIABILITIES:</b>		
Accounts payable	\$ 80,585	\$ -
Accrued professional fees	1,234,846	1,881,349
Accrued research and development fees	708,000	928,111
Accrued payroll liability and directors' compensation	379,558	307,043
Accrued settlement of lawsuit	450,000	-
Accrued liabilities and other payables	330,116	275,320
Accrued liabilities and other payables - related parties	100,000	468,433
Operating lease obligation	44,880	151,402
Note payable - related party	-	390,000
<b>Total Current Liabilities</b>	<b>3,327,985</b>	<b>4,401,658</b>
<b>NON-CURRENT LIABILITIES:</b>		
Operating lease obligation - noncurrent portion	-	5,901
Accrued settlement of lawsuit - noncurrent portion	450,000	-
Note payable, net	4,555,750	-
Loan payable - related party	-	2,750,262
<b>Total Non-current Liabilities</b>	<b>5,005,750</b>	<b>2,756,163</b>
<b>Total Liabilities</b>	<b>8,333,735</b>	<b>7,157,821</b>
<b>Commitments and Contingencies (Note 16)</b>		
<b>EQUITY:</b>		
Preferred stock, \$0.0001 par value; 10,000,000 shares authorized; no shares issued and outstanding at September 30, 2022 and December 31, 2021	-	-
Common stock, \$0.0001 par value; 490,000,000 shares authorized; 99,735,208 shares issued and 99,215,208 shares outstanding at September 30, 2022; 88,975,169 shares issued and 88,455,169 shares outstanding at December 31, 2021	9,973	8,898
Common stock to be issued	600,000	-
Additional paid-in capital	65,371,708	54,888,559
Less: common stock held in treasury, at cost; 520,000 shares at September 30, 2022 and December 31, 2021	(522,500)	(522,500)
Accumulated deficit	(60,645,040)	(51,131,874)
Statutory reserve	6,578	6,578
Accumulated other comprehensive loss - foreign currency translation adjustment	(243,781)	(165,266)
<b>Total Avalon GloboCare Corp. stockholders' equity</b>	<b>4,576,938</b>	<b>3,084,395</b>
Non-controlling interest	-	-

Total Equity	<u>4,576,938</u>	<u>3,084,395</u>
Total Liabilities and Equity	<u>\$ 12,910,673</u>	<u>\$ 10,242,216</u>

See accompanying notes to the condensed consolidated financial statements.

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS  
(Unaudited)

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2022	2021	2022	2021
<b>REVENUES</b>				
Real property rental	\$ 317,390	\$ 355,459	\$ 905,842	\$ 925,465
Medical related consulting services - related party	-	131,305	-	131,305
<b>Total Revenues</b>	<b>317,390</b>	<b>486,764</b>	<b>905,842</b>	<b>1,056,770</b>
<b>COSTS AND EXPENSES</b>				
Real property operating expenses	247,152	215,622	677,303	637,663
Medical related consulting services - related party	-	102,442	-	102,442
<b>Total Costs and Expenses</b>	<b>247,152</b>	<b>318,064</b>	<b>677,303</b>	<b>740,105</b>
<b>GROSS PROFIT</b>				
Real property operating income	70,238	139,837	228,539	287,802
Gross profit from medical related consulting services	-	28,863	-	28,863
<b>Total Gross Profit</b>	<b>70,238</b>	<b>168,700</b>	<b>228,539</b>	<b>316,665</b>
<b>OTHER OPERATING EXPENSES:</b>				
Advertising and marketing	150,620	27,833	807,821	44,156
Professional fees	628,807	1,221,952	1,886,562	3,960,209
Compensation and related benefits	488,373	434,602	1,514,959	1,544,437
Research and development expenses	170,406	224,072	541,566	676,053
Litigation settlement	-	-	1,350,000	-
Other general and administrative	221,131	225,212	687,243	662,649
<b>Total Other Operating Expenses</b>	<b>1,659,337</b>	<b>2,133,671</b>	<b>6,788,151</b>	<b>6,887,504</b>
<b>LOSS FROM OPERATIONS</b>	<b>(1,589,099)</b>	<b>(1,964,971)</b>	<b>(6,559,612)</b>	<b>(6,570,839)</b>
<b>OTHER (EXPENSE) INCOME</b>				
Interest expense - amortization of debt discount and debt issuance cost	(3,248,597)	-	(3,303,282)	-
Interest expense - other	(46,547)	-	(53,751)	-
Interest expense - related party	(8,358)	(50,248)	(79,898)	(141,528)
Conversion inducement expense	(344,264)	-	(344,264)	-
Loss from equity method investment	(9,011)	(14,203)	(33,809)	(48,135)
Change in fair value of derivative liability	(168,520)	-	600,749	-
Other income	242	5,203	260,701	4,255
<b>Total Other Expense, net</b>	<b>(3,825,055)</b>	<b>(59,248)</b>	<b>(2,953,554)</b>	<b>(185,408)</b>
<b>LOSS BEFORE INCOME TAXES</b>	<b>(5,414,154)</b>	<b>(2,024,219)</b>	<b>(9,513,166)</b>	<b>(6,756,247)</b>
<b>INCOME TAXES</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>NET LOSS</b>	<b>\$ (5,414,154)</b>	<b>\$ (2,024,219)</b>	<b>\$ (9,513,166)</b>	<b>\$ (6,756,247)</b>
<b>LESS: NET LOSS ATTRIBUTABLE TO NON-CONTROLLING INTEREST</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>NET LOSS ATTRIBUTABLE TO AVALON GLOBOCARE CORP. COMMON SHAREHOLDERS</b>	<b>\$ (5,414,154)</b>	<b>\$ (2,024,219)</b>	<b>\$ (9,513,166)</b>	<b>\$ (6,756,247)</b>
<b>COMPREHENSIVE LOSS:</b>				
<b>NET LOSS</b>	<b>\$ (5,414,154)</b>	<b>\$ (2,024,219)</b>	<b>\$ (9,513,166)</b>	<b>\$ (6,756,247)</b>
<b>OTHER COMPREHENSIVE (LOSS) INCOME</b>				
Unrealized foreign currency translation (loss) gain	(37,033)	1,285	(78,515)	13,349
<b>COMPREHENSIVE LOSS</b>	<b>(5,451,187)</b>	<b>(2,022,934)</b>	<b>(9,591,681)</b>	<b>(6,742,898)</b>
<b>LESS: COMPREHENSIVE LOSS ATTRIBUTABLE TO NON-CONTROLLING INTEREST</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>COMPREHENSIVE LOSS ATTRIBUTABLE TO AVALON GLOBOCARE CORP. COMMON SHAREHOLDERS</b>	<b>\$ (5,451,187)</b>	<b>\$ (2,022,934)</b>	<b>\$ (9,591,681)</b>	<b>\$ (6,742,898)</b>
<b>NET LOSS PER COMMON SHARE ATTRIBUTABLE TO AVALON GLOBOCARE CORP. COMMON SHAREHOLDERS:</b>				
Basic and diluted	<b>\$ (0.06)</b>	<b>\$ (0.02)</b>	<b>\$ (0.10)</b>	<b>\$ (0.08)</b>
<b>WEIGHTED AVERAGE COMMON SHARES OUTSTANDING:</b>				

Basic and diluted

97,036,029

85,362,416

91,521,683

84,473,569

See accompanying notes to the condensed consolidated financial statements.

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY  
For the Three and Nine Months Ended September 30, 2022  
(Unaudited)

	Avalon GloboCare Corp. Stockholders' Equity												
	Preferred Stock		Common Stock		Common Stock to be Issued	Additional Paid-in Capital	Treasury Stock		Accumulated Deficit	Statutory Reserve	Accumulated Other Comprehensive Loss	Non- controlling Interest	Total Equity
	Number of Shares	Amount	Number of Shares	Amount			Number of Shares	Amount					
Balance, January 1, 2022	-	\$ -	88,975,169	\$ 8,898	\$ -	\$ 54,888,559	(520,000)	\$ (522,500)	\$ (51,131,874)	\$ 6,578	\$ (165,266)	\$ -	\$ 3,084,395
Sale of common stock, net	-	-	170,640	17	-	112,311	-	-	-	-	-	-	112,328
Stock-based compensation	-	-	-	-	-	152,323	-	-	-	-	-	-	152,323
Foreign currency translation adjustment	-	-	-	-	-	-	-	-	-	-	2,021	-	2,021
Net loss for the three months ended March 31, 2022	-	-	-	-	-	-	-	-	(2,070,538)	-	-	-	(2,070,538)
Balance, March 31, 2022	-	-	89,145,809	8,915	-	55,153,193	(520,000)	(522,500)	(53,202,412)	6,578	(163,245)	-	1,280,529
Warrants issued with convertible debt offering	-	-	-	-	-	498,509	-	-	-	-	-	-	498,509
Issuance of common stock for services	-	-	408,957	40	-	340,910	-	-	-	-	-	-	340,950
Stock-based compensation	-	-	-	-	-	126,301	-	-	-	-	-	-	126,301
Foreign currency translation adjustment	-	-	-	-	-	-	-	-	-	-	(43,503)	-	(43,503)
Net loss for the three months ended June 30, 2022	-	-	-	-	-	-	-	-	(2,028,474)	-	-	-	(2,028,474)
Balance, June 30, 2022	-	-	89,554,766	8,955	-	56,118,913	(520,000)	(522,500)	(55,230,886)	6,578	(206,748)	-	174,312
Conversion of convertible note payable and accrued interest into common stock	-	-	5,736,452	574	-	4,072,384	-	-	-	-	-	-	4,072,958
Reclassification of derivative liability to equity	-	-	-	-	-	2,181,820	-	-	-	-	-	-	2,181,820
Issuance of common stock for settlement of loan payable and accrued interest - related party	-	-	4,443,990	444	-	2,888,149	-	-	-	-	-	-	2,888,593
Sale of common stock - related party	-	-	-	-	350,000	-	-	-	-	-	-	-	350,000
Sale of common stock	-	-	-	-	250,000	-	-	-	-	-	-	-	250,000
Stock-based compensation	-	-	-	-	-	110,442	-	-	-	-	-	-	110,442
Foreign currency translation adjustment	-	-	-	-	-	-	-	-	-	-	(37,033)	-	(37,033)
Net loss for the three months ended September 30, 2022	-	-	-	-	-	-	-	-	(5,414,154)	-	-	-	(5,414,154)
Balance, September 30, 2022	-	\$ -	99,735,208	\$ 9,973	\$ 600,000	\$ 65,371,708	(520,000)	\$ (522,500)	\$ (60,645,040)	\$ 6,578	\$ (243,781)	\$ -	\$ 4,576,938

See accompanying notes to the condensed consolidated financial statements.

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY  
For the Three and Nine Months Ended September 30, 2021  
(Unaudited)

	Avalon GloboCare Corp. Stockholders' Equity											
	Preferred Stock		Common Stock			Treasury Stock			Accumulated Other		Non-controlling Interest	Total Equity
	Number of Shares	Amount	Number of Shares	Amount	Additional Paid-in Capital	Number of Shares	Amount	Accumulated Deficit	Statutory Reserve	Comprehensive Loss		
Balance, January 1, 2021	-	\$ -	82,795,297	\$ 8,279	\$ 46,856,447	(520,000)	\$ (522,500)	\$ (42,041,375)	\$ 6,578	\$ (190,510)	\$ -	\$ 4,116,919
Sale of common stock, net	-	-	1,848,267	185	2,337,074	-	-	-	-	-	-	2,337,259
Issuance of common stock for services	-	-	300,000	30	359,970	-	-	-	-	-	-	360,000
Stock-based compensation	-	-	-	-	202,505	-	-	-	-	-	-	202,505
Foreign currency translation adjustment	-	-	-	-	-	-	-	-	-	(2,722)	-	(2,722)
Net loss for the three months ended March 31, 2021	-	-	-	-	-	-	-	(2,367,118)	-	-	-	(2,367,118)
Balance, March 31, 2021	-	-	84,943,564	8,494	49,755,996	(520,000)	(522,500)	(44,408,493)	6,578	(193,232)	-	4,646,843
Issuance of common stock for settlement of accrued professional fees	-	-	167,355	17	202,483	-	-	-	-	-	-	202,500
Issuance of common stock for services	-	-	490,000	49	534,251	-	-	-	-	-	-	534,300
Stock-based compensation	-	-	-	-	195,209	-	-	-	-	-	-	195,209
Foreign currency translation adjustment	-	-	-	-	-	-	-	-	-	14,786	-	14,786
Net loss for the three months ended June 30, 2021	-	-	-	-	-	-	-	(2,364,910)	-	-	-	(2,364,910)
Balance, June 30, 2021	-	-	85,600,919	8,560	50,687,939	(520,000)	(522,500)	(46,773,403)	6,578	(178,446)	-	3,228,728
Sale of common stock, net	-	-	35,769	4	33,789	-	-	-	-	-	-	33,793
Issuance of common stock for services	-	-	415,679	41	425,146	-	-	-	-	-	-	425,187
Stock-based compensation	-	-	-	-	188,859	-	-	-	-	-	-	188,859
Foreign currency translation adjustment	-	-	-	-	-	-	-	-	-	1,285	-	1,285
Net loss for the three months ended September 30, 2021	-	-	-	-	-	-	-	(2,024,219)	-	-	-	(2,024,219)
Balance, September 30, 2021	-	\$ -	86,052,367	\$ 8,605	\$ 51,335,733	(520,000)	\$ (522,500)	\$ (48,797,622)	\$ 6,578	\$ (177,161)	\$ -	\$ 1,853,633

See accompanying notes to the condensed consolidated financial statements.

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)

For the Nine Months

Ended September 30,

2022                      2021

CASH FLOWS FROM OPERATING ACTIVITIES:

Net loss	\$ (9,513,166)	\$ (6,756,247)
Adjustments to reconcile net loss to net cash used in operating activities:		
Bad debt provision	2,295	6,252
Depreciation	250,553	226,735
Change in straight-line rent receivable	(19,581)	(59,117)
Amortization of right-of-use asset	101,980	93,342
Stock-based compensation and service expense	983,036	1,621,452
Loss on equity method investment	33,809	48,135
Amortization of debt discount	3,281,078	-
Amortization of debt issuance costs	22,204	-
Conversion inducement expense	344,264	-
Change in fair market value of derivative liability	(600,749)	-
Changes in operating assets and liabilities:		
Rent receivable	4,751	1,802
Rent receivable - related party	(37,800)	(21,000)
Security deposit	(424)	6,826
Deferred leasing costs	18,947	13,348
Other assets	(65,963)	21,218
Accounts payable	86,826	-
Accrued liabilities and other payables	63,089	1,435,548
Accrued liabilities and other payables - related parties	79,898	141,528
Operating lease obligation	(107,979)	(87,342)
<b>NET CASH USED IN OPERATING ACTIVITIES</b>	<b><u>(5,072,932)</u></b>	<b><u>(3,307,520)</u></b>

CASH FLOWS FROM INVESTING ACTIVITIES:

Purchase of property and equipment	(1,749)	(17,449)
Improvement of commercial real estate	-	(10,332)
Additional investment in equity method investment	(52,994)	(40,179)
<b>NET CASH USED IN INVESTING ACTIVITIES</b>	<b><u>(54,743)</u></b>	<b><u>(67,960)</u></b>

CASH FLOWS FROM FINANCING ACTIVITIES

Repayments of note payable - related party	(390,000)	-
Proceeds from loan payable - related party	100,000	763,189
Repayments of loan payable - related party	(410,000)	-
Proceeds from issuance of convertible debt and warrants	3,718,943	-
Proceeds from issuance of balloon promissory note	4,800,000	-
Payments of debt issuance costs	(266,454)	-
Proceeds from equity offering	735,567	2,518,708
Disbursements for equity offering costs	(24,067)	(103,561)
<b>NET CASH PROVIDED BY FINANCING ACTIVITIES</b>	<b><u>8,263,989</u></b>	<b><u>3,178,336</u></b>

EFFECT OF EXCHANGE RATE ON CASH

	<u>(5,893)</u>	<u>2,818</u>
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NET INCREASE (DECREASE) IN CASH

	3,130,421	(194,326)
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CASH - beginning of period

	<u>807,538</u>	<u>726,577</u>
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CASH - end of period

	<u>\$ 3,937,959</u>	<u>\$ 532,251</u>
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SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:

Cash paid for:

Interest	<u>\$ 44,000</u>	<u>\$ -</u>
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NON-CASH INVESTING AND FINANCING ACTIVITIES:

Common stock issued for future services	<u>\$ 19,680</u>	<u>\$ 258,655</u>
Common stock issued for accrued liabilities	<u>\$ 30,000</u>	<u>\$ 276,032</u>
Deferred financing costs in accrued liabilities	<u>\$ -</u>	<u>\$ 165,024</u>
Accrued professional fees relieved for shares issued	<u>\$ -</u>	<u>\$ 202,500</u>
Warrants issued with convertible note payable recorded as debt discount	<u>\$ 498,509</u>	<u>\$ -</u>

Bifurcated embedded conversion feature recorded as derivative liability and debt discount	\$ 2,782,569	\$ -
Conversion of convertible note payable and accrued interest into common stock	\$ 4,072,958	\$ -
Reclassification of derivative liability to equity	\$ 2,181,820	\$ -
Related party loan and accrued interest settled in shares	\$ 2,888,593	\$ -

See accompanying notes to the condensed consolidated financial statements.

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

**NOTE 1 – ORGANIZATION AND NATURE OF OPERATIONS**

Avalon GloboCare Corp. (the “Company” or “ALBT”) is a Delaware corporation. The Company was incorporated under the laws of the State of Delaware on July 28, 2014. On October 19, 2016, the Company entered into and closed a Share Exchange Agreement with the shareholders of Avalon Healthcare System, Inc., a Delaware corporation (“AHS”), each of which were accredited investors (“AHS Shareholders”) pursuant to which we acquired 100% of the outstanding securities of AHS in exchange for 50,000,000 shares of the Company’s common stock (the “AHS Acquisition”). AHS was incorporated on May 18, 2015 under the laws of the State of Delaware.

For accounting purposes, AHS was the surviving entity. The transaction was accounted for as a recapitalization of AHS pursuant to which AHS was treated as the accounting acquirer, surviving and continuing entity although the Company is the legal acquirer. The Company did not recognize goodwill or any intangible assets in connection with this transaction. Accordingly, the Company’s historical financial statements are those of AHS and its wholly-owned subsidiary, Avalon (Shanghai) Healthcare Technology Co., Ltd. (“Avalon Shanghai”) immediately following the consummation of this reverse merger transaction. AHS owns 100% of the capital stock of Avalon Shanghai, which is a wholly foreign-owned enterprise organized under the laws of the People’s Republic of China (“PRC”). Avalon Shanghai was incorporated on April 29, 2016 and is engaged in medical related consulting services for customers.

The Company is a clinical-stage, vertically integrated, leading CellTech bio-developer dedicated to advancing and empowering innovative, transformative immune effector cell therapy, exosome technology, as well as cell therapy related companion diagnostics. The Company also provides strategic advisory and outsourcing services to facilitate and enhance its clients’ growth and development, as well as competitiveness in healthcare and CellTech industry markets. Through its subsidiary structure with unique integration of verticals from innovative R&D to automated bioproduction and accelerated clinical development, the Company is establishing a leading role in the fields of cellular immunotherapy (including CAR-T/NK), exosome technology (ACTEX™), and regenerative therapeutics.

On January 23, 2017, the Company incorporated Avalon (BVI) Ltd., a British Virgin Island company. There was no activity for the subsidiary since its incorporation through September 30, 2022. Avalon (BVI) Ltd. is dormant and is in process of being dissolved.

On February 7, 2017, the Company formed Avalon RT 9 Properties, LLC (“Avalon RT 9”), a New Jersey limited liability company. On May 5, 2017, Avalon RT 9 purchased a real property located in Township of Freehold, County of Monmouth, State of New Jersey, having a street address of 4400 Route 9 South, Freehold, NJ 07728. This property was purchased to serve as the Company’s world-wide headquarters for all corporate administration and operations. In addition, the property generates rental income. Avalon RT 9 owns this office building. Avalon RT 9’s business consists of the ownership and operation of the income-producing real estate property in New Jersey. As of September 30, 2022, the occupancy rate of the building is 87.0%.

On July 31, 2017, the Company formed Genexosome Technologies Inc. (“Genexosome”) in Nevada. Genexosome was engaged in developing proprietary diagnostic and therapeutic products using exosomes. Genexosome owns 100% of the capital stock of Beijing Jieteng (Genexosome) Biotech Co., Ltd., a corporation incorporated in the People’s Republic of China on August 7, 2015 (“Beijing Genexosome”) which was dissolved in June 2022, and the Company holds 60% of Genexosome and Dr. Yu Zhou holds 40% of Genexosome. The Company had not been able to realize the financial projections provided by Dr. Zhou at the time of the acquisition and has decided to impair the intangible asset associated with this acquisition to zero. Dr. Zhou was terminated as Co-CEO of Genexosome on August 14, 2019. Since the fourth quarter of 2019, the non-controlling interest has remained inactive.

On July 18, 2018, the Company formed a wholly owned subsidiary, Avactis Biosciences Inc. (“Avactis”), a Nevada corporation, which will focus on accelerating commercial activities related to cellular therapies, including regenerative medicine with stem/progenitor cells as well as cellular immunotherapy including CAR-T, CAR-NK, TCR-T and others. The subsidiary is designed to integrate and optimize our global scientific and clinical resources to further advance the use of cellular therapies to treat certain cancers. Commencing on April 6, 2022, the Company owns 60% of Avactis and Arbele Biotherapeutics Limited (“Arbele Biotherapeutics”) owns 40% of Avactis.

On June 13, 2019, the Company formed a wholly owned subsidiary, International Exosome Association LLC, a Delaware company. There was no activity for the subsidiary since its incorporation through September 30, 2022.

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

**NOTE 1 – ORGANIZATION AND NATURE OF OPERATIONS (continued)**

Details of the Company’s subsidiaries which are included in these condensed consolidated financial statements as of September 30, 2022 are as follows:

Name of Subsidiary	Place and date of Incorporation	Percentage of Ownership	Principal Activities
Avalon Healthcare System, Inc. ("AHS")	Delaware May 18, 2015	100% held by ALBT	Provides medical related consulting services and developing Avalon Cell and Avalon Rehab in United States of America ("USA")
Avalon (BVI) Ltd. ("Avalon BVI")	British Virgin Island January 23, 2017	100% held by ALBT	Dormant, is in process of being dissolved
Avalon RT 9 Properties LLC ("Avalon RT 9")	New Jersey February 7, 2017	100% held by ALBT	Owns and operates an income-producing real property and holds and manages the corporate headquarters
Avalon (Shanghai) Healthcare Technology Co., Ltd. ("Avalon Shanghai")	PRC April 29, 2016	100% held by AHS	Ceased operations
Genexosome Technologies Inc. ("Genexosome")	Nevada July 31, 2017	60% held by ALBT	Dormant
Avactis Biosciences Inc. ("Avactis")	Nevada July 18, 2018	60% held by ALBT	Integrate and optimize global scientific and clinical resources to further advance cellular therapies, including regenerative medicine with stem/progenitor cells as well as cellular immunotherapy including CAR-T, CAR-NK, TCR-T and others to treat certain cancers
Avactis Nanjing Biosciences Ltd. ("Avactis Nanjing")	PRC May 8, 2020	100% held by Avactis	Owns a patent
International Exosome Association LLC ("Exosome")	Delaware June 13, 2019	100% held by ALBT	Promotes standardization related to exosome industry

**NOTE 2 – BASIS OF PRESENTATION AND GOING CONCERN CONDITION**

**Basis of Presentation**

These interim condensed consolidated financial statements of the Company and its subsidiaries are unaudited. In the opinion of management, all adjustments (consisting of normal recurring accruals) and disclosures necessary for a fair presentation of these interim condensed consolidated financial statements have been included. The results reported in the condensed consolidated financial statements for any interim periods are not necessarily indicative of the results that may be reported for the entire year. The accompanying condensed consolidated financial statements have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission and do not include all information and footnotes necessary for a complete presentation of financial statements in conformity with accounting principles generally accepted in the United States ("U.S. GAAP"). The Company’s condensed consolidated financial statements include the accounts of the Company and its subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation.

Certain information and footnote disclosures normally included in the annual consolidated financial statements prepared in accordance with U.S. GAAP have been condensed or omitted. These condensed consolidated financial statements should be read in conjunction with the Company’s audited consolidated financial statements and notes thereto included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2021 filed with the Securities and Exchange Commission on March 30, 2022.

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

**NOTE 2 – BASIS OF PRESENTATION AND GOING CONCERN CONDITION (continued)**

**Going Concern**

The Company is a clinical-stage, vertically integrated, leading CellTech bio-developer dedicated to advancing and empowering innovative, transformative immune effector cell therapy, exosome technology, as well as cell therapy related companion diagnostics. The Company also provides strategic advisory and outsourcing services to facilitate and enhance its clients' growth and development, as well as competitiveness in healthcare and CellTech industry markets. Through its subsidiary structure with unique integration of verticals from innovative R&D to automated bioproduction and accelerated clinical development, the Company is establishing a leading role in the fields of cellular immunotherapy (including CAR-T/NK), exosome technology (ACTEX™), and regenerative therapeutics.

In addition, the Company owns commercial real estate that houses its headquarters in Freehold, New Jersey and provides outsourced, customized international healthcare services to the rapidly changing health care industry primarily focused in the People's Republic of China. These condensed consolidated financial statements have been prepared assuming that the Company will continue as a going concern, which contemplates, among other things, the realization of assets and the satisfaction of liabilities in the normal course of business.

As reflected in the accompanying condensed consolidated financial statements, the Company has incurred recurring net losses and generated negative cash flow from operating activities of \$9,513,166 and \$5,072,932 for the nine months ended September 30, 2022, respectively. The Company has a limited operating history and its continued growth is dependent upon the continuation of providing medical related consulting services to its only few clients who are related parties and generating rental revenue from its income-producing real estate property in New Jersey; hence generating revenues, and obtaining additional financing to fund future obligations and pay liabilities arising from normal business operations. In addition, the current cash balance cannot be projected to cover the operating expenses for the next twelve months from the release date of this report. These matters raise substantial doubt about the Company's ability to continue as a going concern. The ability of the Company to continue as a going concern is dependent on the Company's ability to raise additional capital, implement its business plan, and generate significant revenues. There are no assurances that the Company will be successful in its efforts to generate significant revenues, maintain sufficient cash balance or report profitable operations or to continue as a going concern. The Company plans on raising capital through the sale of equity to implement its business plan. However, there is no assurance these plans will be realized and that any additional financings will be available to the Company on satisfactory terms and conditions, if any.

The occurrence of an uncontrollable event such as the COVID-19 pandemic had negatively impact on the Company's operations. Our general development operations have continued during the COVID-19 pandemic and we have not had significant disruption. However, we are uncertain if the COVID-19 pandemic will impact future operations at our laboratory, or our ability to collaborate with other laboratories and universities. In addition, we are unsure if the COVID-19 pandemic will impact future clinical trials. Given the dynamic nature of these circumstances, the duration of business disruption and reduced traffic, the related financial effect cannot be reasonably estimated at this time but is expected to adversely impact the Company's business for the rest of 2022.

The accompanying condensed consolidated financial statements do not include any adjustments related to the recoverability or classification of asset-carrying amounts or the amounts and classification of liabilities that may result should the Company be unable to continue as a going concern.

**NOTE 3 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Use of Estimates**

The preparation of the condensed consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates. Significant estimates during the three and nine months ended September 30, 2022 and 2021 include the useful life of property and equipment and investment in real estate, assumptions used in assessing impairment of long-term assets, valuation of deferred tax assets and the associated valuation allowances, valuation of stock-based compensation, and assumptions used to determine fair value of warrants and embedded conversion features of convertible note payable.

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

**NOTE 3 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Fair Value of Financial Instruments and Fair Value Measurements**

The Company adopted the guidance of Accounting Standards Codification (“ASC”) 820 for fair value measurements which clarifies the definition of fair value, prescribes methods for measuring fair value, and establishes a fair value hierarchy to classify the inputs used in measuring fair value as follows:

- Level 1-Inputs are unadjusted quoted prices in active markets for identical assets or liabilities available at the measurement date.
- Level 2-Inputs are unadjusted quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets and liabilities in markets that are not active, inputs other than quoted prices that are observable, and inputs derived from or corroborated by observable market data.
- Level 3-Inputs are unobservable inputs which reflect the reporting entity’s own assumptions on what assumptions the market participants would use in pricing the asset or liability based on the best available information.

The fair value of the Company’s assets and liabilities, which qualify as financial instruments under ASC Topic 820, “Fair Value Measurement,” approximates the carrying amounts represented in the accompanying condensed consolidated financial statements, primarily due to their short-term nature.

*Assets and liabilities measured at fair value on a recurring basis.* Certain assets and liabilities are measured at fair value on a recurring basis. These assets and liabilities are measured at fair value on an ongoing basis. These assets and liabilities include derivative liability.

*Derivative liability.* Derivative liability is carried at fair value and measured on an ongoing basis. The table below reflects the activity of derivative liability measured at fair value for the nine months ended September 30, 2022:

	Significant Unobservable Inputs (Level 3)	
Balance of derivative liability as of January 1, 2022	\$	-
Initial fair value of derivative liability attributable to embedded conversion feature of convertible note payable		2,782,569
Gain from change in the fair value of derivative liability		(600,749)
Reclassification of derivative liability to equity		2,181,820
Balance of derivative liability as of September 30, 2022	\$	-

ASC 825-10 “Financial Instruments”, allows entities to voluntarily choose to measure certain financial assets and liabilities at fair value (fair value option). The fair value option may be elected on an instrument-by-instrument basis and is irrevocable, unless a new election date occurs. If the fair value option is elected for an instrument, unrealized gains and losses for that instrument should be reported in earnings at each subsequent reporting date. The Company did not elect to apply the fair value option to any outstanding instruments.

**Cash and Cash Equivalents**

At September 30, 2022 and December 31, 2021, the Company’s cash balances by geographic area were as follows:

Country:	September 30, 2022		December 31, 2021	
United States	\$ 3,578,273	90.9%	\$ 767,605	95.1%
China	359,686	9.1%	39,933	4.9%
Total cash	\$ 3,937,959	100.0%	\$ 807,538	100.0%

For purposes of the condensed consolidated statements of cash flows, the Company considers all highly liquid instruments with a maturity of three months or less when purchased and money market accounts to be cash equivalents. The Company had no cash equivalents at September 30, 2022 and December 31, 2021.

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

**NOTE 3 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Credit Risk and Uncertainties**

A portion of the Company’s cash is maintained with state-owned banks within the PRC. Balances at state-owned banks within the PRC are covered by insurance up to RMB 500,000 (approximately \$70,000) per bank. Any balance over RMB 500,000 per bank in PRC will not be covered. At September 30, 2022, cash balances held in the PRC are RMB 2,559,525 (approximately \$360,000), of which, RMB 2,034,731 (approximately \$286,000) was not covered by such limited insurance. The Company has not experienced any losses in such accounts and believes it is not exposed to any risks on its cash in bank accounts.

The Company maintains a portion of its cash in bank and financial institution deposits within U.S. that at times may exceed federally-insured limits of \$250,000. The Company manages this credit risk by concentrating its cash balances in high quality financial institutions and by periodically evaluating the credit quality of the primary financial institutions holding such deposits. The Company has not experienced any losses in such bank accounts and believes it is not exposed to any risks on its cash in bank accounts. At September 30, 2022, the Company’s cash balances in United States bank accounts had approximately \$2,951,000 in excess of the federally-insured limits.

Currently, a portion of the Company’s operations are carried out in PRC. Accordingly, the Company’s business, financial condition and results of operations may be influenced by the political, economic and legal environment in the PRC, and by the general state of the PRC’s economy. The Company’s operations in PRC are subject to specific considerations and significant risks not typically associated with companies in North America. The Company’s results may be adversely affected by changes in governmental policies with respect to laws and regulations, anti-inflationary measures, currency conversion and remittance abroad, and rates and methods of taxation, among other things.

Financial instruments which potentially subject the Company to concentrations of credit risk consist principally of trade accounts receivable. A portion of the Company’s sales are credit sales which is to the customer whose ability to pay is dependent upon the industry economics prevailing in these areas; however, concentrations of credit risk with respect to trade accounts receivable is limited due to short-term payment terms. The Company also performs ongoing credit evaluations of its customers to help further reduce credit risk.

**Revenue Recognition**

The Company recognizes revenue under Accounting Standards Codification (“ASC”) Topic 606, Revenue from Contracts with Customers (“ASC 606”). The core principle of the revenue standard is that a company should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. The following five steps are applied to achieve that core principle:

- Step 1: Identify the contract with the customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognize revenue when the company satisfies a performance obligation

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

**NOTE 3 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Revenue Recognition (continued)**

In order to identify the performance obligations in a contract with a customer, a company must assess the promised goods or services in the contract and identify each promised goods or service that is distinct. A performance obligation meets ASC 606’s definition of a “distinct” goods or service (or bundle of goods or services) if both of the following criteria are met:

- The customer can benefit from the goods or service either on its own or together with other resources that are readily available to the customer (i.e., the goods or service is capable of being distinct).
- The entity’s promise to transfer the goods or service to the customer is separately identifiable from other promises in the contract (i.e., the promise to transfer the goods or service is distinct within the context of the contract).

If a goods or service is not distinct, the goods or service is combined with other promised goods or services until a bundle of goods or services is identified that is distinct.

The transaction price is the amount of consideration to which an entity expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third parties (for example, some sales taxes). The consideration promised in a contract with a customer may include fixed amounts, variable amounts, or both. Variable consideration is included in the transaction price only to the extent that it is probable that a significant reversal in the amount of cumulative revenue recognized will not occur when the uncertainty associated with the variable consideration is subsequently resolved.

The transaction price is allocated to each performance obligation on a relative standalone selling price basis. The transaction price allocated to each performance obligation is recognized when that performance obligation is satisfied, at a point in time or over time as appropriate.

The Company’s revenues are derived from providing medial related consulting services for its’ related parties. Revenues related to its service offerings are recognized at a point in time when service is rendered. Any payments received in advance of the performance of services are recorded as deferred revenue until such time as the services are performed.

The Company has determined that the ASC 606 does not apply to rental contracts, which are within the scope of other revenue recognition accounting standards.

Rental income from operating leases is recognized on a straight-line basis under the guidance of ASC 842. Lease payments under tenant leases are recognized on a straight-line basis over the term of the related leases. The cumulative difference between lease revenue recognized under the straight-line method and contractual lease payments are included in rent receivable on the consolidated balance sheets.

The Company does not offer promotional payments, customer coupons, rebates or other cash redemption offers to its customers.

**Per Share Data**

ASC Topic 260 “Earnings per Share,” requires presentation of both basic and diluted earnings per share (“EPS”) with a reconciliation of the numerator and denominator of the basic EPS computation to the numerator and denominator of the diluted EPS computation. Basic EPS excludes dilution. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the entity.

Basic net loss per share is computed by dividing net loss available to common stockholders by the weighted average number of shares of common stock outstanding during the period. Diluted net loss per share is computed by dividing net loss by the weighted average number of shares of common stock, common stock equivalents and potentially dilutive securities outstanding during each period. For the three and nine months ended September 30, 2022 and 2021, potentially dilutive common shares consist of the common shares issuable upon the conversion of convertible note (using the if-converted method) and exercise of common stock options and warrants (using the treasury stock method). Common stock equivalents are not included in the calculation of diluted net loss per share if their effect would be anti-dilutive. In a period in which the Company has a net loss, all potentially dilutive securities are excluded from the computation of diluted shares outstanding as they would have had an anti-dilutive impact.

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

**NOTE 3 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Per Share Data (continued)**

The following table summarizes the securities that were excluded from the diluted per share calculation because the effect of including these potential shares was antidilutive:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2022	2021	2022	2021
Stock options	8,145,000	7,720,000	8,385,000	7,720,000
Warrants	1,239,647	-	1,239,647	-
Convertible note (*)	5,721,450	-	5,721,450	-
Potentially dilutive securities	<u>15,106,097</u>	<u>7,720,000</u>	<u>15,346,097</u>	<u>7,720,000</u>

(\*) Assumed the convertible note was converted into shares of common stock of the Company at a conversion price of \$0.65 per share.

**Deferred Financing Costs**

Deferred financing costs consist of legal, accounting and other costs that are directly related to the Company's open market sale equity financing and will be charged to stockholders' equity upon the completion of the equity offering. As of September 30, 2022 and December 31, 2021, deferred financing costs amounted to \$214,107 and \$213,279, of which \$74,937 and \$74,648 were included in other noncurrent assets, respectively.

**Debt Issuance Costs**

Debt issuance costs are those costs that have been incurred in connection with the issuance of balloon promissory note payable and are offset against note payable in the condensed consolidated balance sheets. Such costs are being amortized to interest expense over the term of the underlying debt using the straight-line method, as the difference between that and the effective interest method are immaterial. As of September 30, 2022, debt issuance costs amounted to \$244,250.

**Segment Reporting**

The Company uses "the management approach" in determining reportable operating segments. The management approach considers the internal organization and reporting used by the Company's chief operating decision maker for making operating decisions and assessing performance as the source for determining the Company's reportable segments. The Company's chief operating decision maker is the Chief Executive Officer ("CEO") and president of the Company, who reviews operating results to make decisions about allocating resources and assessing performance for the entire Company. During the three and nine months ended September 30, 2022 and 2021, the Company operates through two business segments: real property operating segment and medical related consulting services segment. These reportable segments offer different types of services and products, have different types of revenue, and are managed separately as each requires different operating strategies and management expertise.

**Reclassification**

Certain prior period amounts have been reclassified to conform to the current period presentation. These reclassifications have no effect on the previously reported financial position, results of operations and cash flows.

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

**NOTE 3 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Recent Accounting Standards**

In August 2020, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) 2020-06, *Debt - Debt with Conversion and Other Options (Subtopic 470-20)* and *Derivatives and Hedging - Contracts in Entity’s Own Equity (Subtopic 815-40): Accounting for Convertible Instruments and Contracts in an Entity’s Own Equity* (“ASU 2020-06”), which simplifies the accounting for certain financial instruments with characteristics of liabilities and equity. This ASU (1) simplifies the accounting for convertible debt instruments and convertible preferred stock by removing the existing guidance in ASC 470-20, *Debt: Debt with Conversion and Other Options*, that requires entities to account for beneficial conversion features and cash conversion features in equity, separately from the host convertible debt or preferred stock; (2) revises the scope exception from derivative accounting in ASC 815-40 for freestanding financial instruments and embedded features that are both indexed to the issuer’s own stock and classified in stockholders’ equity, by removing certain criteria required for equity classification; and (3) revises the guidance in ASC 260, *Earnings Per Share*, to require entities to calculate diluted earnings per share (EPS) for convertible instruments by using the if-converted method. In addition, entities must presume share settlement for purposes of calculating diluted EPS when an instrument may be settled in cash or shares. ASU 2020-06 is effective for public business entities for fiscal years beginning after December 15, 2021 (or December 15, 2023 for companies who meet the SEC definition of Smaller Reporting Companies), and interim periods within those fiscal years. The guidance is to be adopted through either a fully retrospective or modified retrospective method of transition. However, early adoption is permitted as early as fiscal years, and interim periods within those fiscal years, beginning after December 15, 2020. The Company adopted the new standard on January 1, 2022, which adoption required the Company to bifurcate the embedded conversion feature from the convertible note it issued during the second quarter of 2022.

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments - Credit Losses (“Topic 326”)*. The ASU introduces a new accounting model, the Current Expected Credit Losses model (“CECL”), which requires earlier recognition of credit losses and additional disclosures related to credit risk. The CECL model utilizes a lifetime expected credit loss measurement objective for the recognition of credit losses at the time the financial asset is originated or acquired. ASU 2016-13 is effective for annual period beginning after December 15, 2022, including interim reporting periods within those annual reporting periods. The Company expects that the adoption will not have a material impact on the Company’s condensed consolidated financial statements.

Other accounting standards that have been issued or proposed by FASB that do not require adoption until a future date are not expected to have a material impact on the consolidated financial statements upon adoption. The Company does not discuss recent pronouncements that are not anticipated to have an impact on or are unrelated to its consolidated financial condition, results of operations, cash flows or disclosures.

**NOTE 4 – OTHER CURRENT AND NON-CURRENT ASSETS**

At September 30, 2022 and December 31, 2021, other current and non-current assets consisted of the following:

	September 30,	December 31,
	2022	2021
Prepaid directors and officers liability insurance premium	\$ 20,764	\$ 49,656
Prepaid professional fees	52,562	186,609
Recoverable VAT	31,557	23,655
Deferred leasing costs	122,267	141,214
Security deposit	18,499	20,271
Prepaid NASDAQ listing fee	24,563	-
Prepaid property tax	36,537	-
Long-term straight-line rent receivable	158,534	163,211
Long-term deferred financing costs	74,937	74,648
Others	32,178	18,313
<b>Total</b>	<b>\$ 572,398</b>	<b>\$ 677,577</b>
Current portion	\$ 250,042	\$ 309,655
Non-current portion	322,356	367,922
<b>Total</b>	<b>\$ 572,398</b>	<b>\$ 677,577</b>

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

**NOTE 5 – EQUITY METHOD INVESTMENT**

As of September 30, 2022 and December 31, 2021, the equity method investment amounted to \$478,362 and \$515,632, respectively. The investment represents the Company’s subsidiary, Avalon Shanghai’s interest in Epicon Biotech Co., Ltd. (“Epicon”). Epicon was incorporated on August 14, 2018 in PRC. Avalon Shanghai and the other unrelated company, Jiangsu Unicorn Biological Technology Co., Ltd. (“Unicorn”), accounted for 40% and 60% of the total ownership, respectively. Epicon is focused on cell preparation, third party testing, biological sample repository for commercial and scientific research purposes and the clinical transformation of scientific achievements.

The Company treats the equity investment in the condensed consolidated financial statements under the equity method. Under the equity method, the investment is initially recorded at cost, adjusted for any excess of the Company’s share of the incorporated-date fair values of the investee’s identifiable net assets over the cost of the investment (if any). Thereafter, the investment is adjusted for the post incorporation change in the Company’s share of the investee’s net assets and any impairment loss relating to the investment.

For the three months ended September 30, 2022 and 2021, the Company’s share of Epicon’s net loss was \$9,011 and \$14,203, respectively, which was included in loss from equity method investment in the accompanying condensed consolidated statements of operations and comprehensive loss. For the nine months ended September 30, 2022 and 2021, the Company’s share of Epicon’s net loss was \$33,809 and \$48,135, respectively, which was included in loss from equity method investment in the accompanying condensed consolidated statements of operations and comprehensive loss.

In the nine months ended September 30, 2022, activity recorded for the Company’s equity method investment in Epicon is summarized in the following table:

Equity investment carrying amount at January 1, 2022	\$	515,632
Payment made for equity method investment		52,994
Epicon’s net loss attributable to the Company		(33,809)
Foreign currency fluctuation		(56,455)
Equity investment carrying amount at September 30, 2022	\$	<u>478,362</u>

The tables below present the summarized financial information, as provided to the Company by the investee, for the unconsolidated company:

	September 30, 2022	December 31, 2021
Current assets	\$ 2,487	\$ 5,479
Noncurrent assets	153,057	216,864
Current liabilities	36,790	56,626
Noncurrent liabilities	-	-
Equity	118,754	165,717

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2022	2021	2022	2021
Net revenue	\$ -	\$ -	\$ -	\$ -
Gross profit	-	-	-	-
Loss from operation	22,526	35,509	84,552	120,338
Net loss	22,527	35,509	84,521	120,338

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

**NOTE 6 – ACCRUED LIABILITIES AND OTHER PAYABLES**

At September 30, 2022 and December 31, 2021, accrued liabilities and other payables consisted of the following:

	September 30, 2022	December 31, 2021
Accrued tenants' improvement reimbursement	\$ 43,500	\$ 43,500
Tenants' security deposit	73,733	73,733
Accrued business expense reimbursement	43,986	68,172
Accrued utilities	30,220	14,372
Deferred rental income	23,397	8,638
Accrued equity offering costs	40,000	40,000
Taxes payable	14,547	14,459
Others	60,733	12,446
<b>Total</b>	<b>\$ 330,116</b>	<b>\$ 275,320</b>

**NOTE 7 – CONVERTIBLE NOTE PAYABLE**

On March 28, 2022, the Company entered into Securities Purchase Agreement with an accredited investor, which was amended on June 8, 2022, providing for the sale by the Company to the investor of a Convertible Note in the amount of \$3,718,943 ("2022 Convertible Note"). In addition to the 2022 Convertible Note, the investor also received a Stock Purchase Warrant ("2022 Warrant") to acquire an aggregate of 1,239,647 shares of common stock. The 2022 Warrant is exercisable for five years at an exercise price of \$1.25. The financing closed with respect to:

- \$2,669,522 of the financing on April 15, 2022,
- \$659,581 of the financing on April 29, 2022,
- \$199,840 of the financing on May 18, 2022, and
- \$190,000 of the financing on May 25, 2022.

As a result of each of the closings, the Company issued the investor a 2022 Convertible Note in the principal amount of \$2,669,522 and a 2022 Warrant to acquire 889,840 shares of common stock dated April 15, 2022, a 2022 Convertible Note in the principal amount of \$659,581 and a 2022 Warrant to acquire 219,860 shares of common stock dated April 29, 2022, a 2022 Convertible Note in the principal amount of \$199,840 and a 2022 Warrant to acquire 66,614 shares of common stock dated May 18, 2022, and a 2022 Convertible Note in the principal amount of \$190,000 and a 2022 Warrant to acquire 63,333 shares of common stock dated May 25, 2022.

The 2022 Convertible Note bears interest at 1% per annum payable at maturity and matures ten years from issuance. The investor may elect to convert all or part of the 2022 Convertible Note, plus accrued interest, at any time into shares of common stock of the Company at a conversion price equal to 95% of the average of the highest three trading prices for the common stock during the 20-trading day period ending one trading day prior to the conversion date but in no event will the conversion price be lower than \$0.75 per share.

The investor agreed to restrict its ability to convert the 2022 Convertible Note and exercise the 2022 Warrant and receive shares of common stock such that the number of shares of common stock held by the investor after such conversion or exercise does not exceed 4.99% of the then issued and outstanding shares of common stock. Further, the investor agreed to not sell or transfer any or all of the shares of common stock underlying the 2022 Convertible Note or the 2022 Warrant for a period of 90 days beginning on the closing date (the "Lock-Up Period"). Following the expiration of the Lock-Up Period, the investor has agreed to limit its sale or transfer of such shares of common stock to a maximum monthly amount equal to 20% of the shares of common stock issuable upon conversion of the 2022 Convertible Note. The Company agreed to use its reasonable best efforts to file a registration statement on Form S-3 (or other appropriate form) providing for the resale by the investor of the shares of common stock underlying the 2022 Convertible Note and the 2022 Warrant.

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

**NOTE 7 – CONVERTIBLE NOTE PAYABLE (continued)**

Based upon the Company's analysis of the criteria contained in ASC Topic 815-40, "Derivatives and Hedging - Contracts in an Entity's Own Equity", the Company determined that all the warrants issued to the investor with this private placement are classified as equity in additional paid in-capital.

In accordance with ASC 470-20-25-2, proceeds from the sale of a debt instrument with stock purchase warrants are allocated to the two elements based on the relative fair values of the debt instrument without the warrants and of the warrants themselves at time of issuance. The portion of the proceeds so allocated to the warrants are accounted for as additional paid-in capital. The remainder of the proceeds are allocated to the debt instrument portion of the transaction.

The fair values of the warrants issued to the investor with this private placement were computed using the Black-Scholes option-pricing model with the following assumptions: volatility of 111.94%, risk-free rate of 2.71% - 2.92%, annual dividend yield of 0% and expected life of 5 years.

In accordance with ASC 480-10-25-14, the Company determined that the conversion provisions contain an embedded derivative feature and the Company valued the derivative feature separately, recording debt discount and derivative liabilities in accordance with the provisions of the convertible debt (see Note 8). The Company calculates the fair value of conversion option at the commitment dates using the Black-Scholes valuation model with the following assumptions: volatility of 95.97%, risk-free rate of 2.75% - 2.89%, annual dividend yield of 0% and expected life of 10 years.

The warrants issued to the investor to purchase 1,239,647 shares of the Company's common stock were treated as a discount on the convertible note payable and were valued at \$498,509 and had been amortized over the term of the 2022 Convertible Note. Additionally, the fair value of embedded conversion option at commitment dates, which was valued at \$2,782,569, was recorded as a discount on the convertible note payable and had been amortized over the term of the 2022 Convertible Note. Hence, in connection with the issuance of the 2022 Convertible Note and 2022 Warrant, the Company recorded a total debt discount of \$3,281,078, which had been amortized over the term of the convertible note payable.

On July 25, 2022, the Company and the investor entered into a Conversion Agreement ("Conversion Agreement") pursuant to which the investor converted all of its Convertible Notes in the principal amount of \$3,718,943 and unpaid interest of \$9,751 into 5,736,452 shares of common stock of the Company at a per share price of \$0.65 (see Note 11 - Common Shares Issued for Debt Conversion). The Company recorded a conversion inducement charge of \$344,264 as a result of the Conversion Agreement, representing the value of common stock issued upon conversion in excess of the common stock issuable under the original terms of the 2022 Convertible Note.

For the three months ended September 30, 2022, amortization of debt discount and interest expense related to the 2022 Convertible Note amounted to \$3,226,393 and \$2,547, respectively, both of which have been reflected as interest expense on the accompanying condensed consolidated statements of operation and comprehensive loss. For the nine months ended September 30, 2022, amortization of debt discount and interest expense related to the 2022 Convertible Note amounted to \$3,281,078 and \$9,751, respectively, both of which have been reflected as interest expense on the accompanying condensed consolidated statements of operation and comprehensive loss.

**NOTE 8 – DERIVATIVE LIABILITY**

As stated in Note 7, 2022 Convertible Note, the Company determined that the convertible note payable contained an embedded derivative feature in the form of a conversion provision which was adjustable based on future prices of the Company's common stock. In accordance with ASC 815-10-25, each derivative feature was initially recorded at its fair value using the Black-Scholes option valuation method and then re-valued at each reporting date, with changes in the fair value reported in the statements of operations. The estimated fair value of the derivative feature of convertible debt was \$2,782,569 at commitment dates, which was calculated using the following assumptions: volatility of 95.97%, risk-free rate of 2.75% - 2.89%, annual dividend yield of 0% and expected life of 10 years.

On July 25, 2022, the Company and the 2022 Convertible Note holder entered into a Conversion Agreement pursuant to which the investor converted all of its Convertible Notes into shares of common stock of the Company.

The estimated fair value of the derivative feature of convertible debt was \$2,181,820 on July 25, 2022, which was computed using the following assumptions: volatility of 95.53%, risk-free rate of 2.81%, annual dividend yield of 0% and expected life of 9.7 – 9.8 years.

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

**NOTE 8 – DERIVATIVE LIABILITY (continued)**

Increases or decreases in fair value of the derivative liability is included as a component of total other (expenses) income in the accompanying condensed consolidated statements of operations and comprehensive loss for the respective period. The change to the derivative liability for the embedded conversion option from July 1, 2022 through July 25, 2022 resulted in an increase of \$168,520 in the derivative liability and the corresponding increase in other expense as a loss for the three months ended September 30, 2022. The change to the derivative liability for the embedded conversion option from commitment dates through July 25, 2022 resulted in a decrease of \$600,749 in the derivative liability and the corresponding increase in other income as a gain for the nine months ended September 30, 2022. There was no derivative liability in the three and nine months ended September 30, 2021.

**NOTE 9 – NOTE PAYABLE, NET**

On September 1, 2022, the Company issued a balloon promissory note to a third party company in the principal amount of \$4,800,000 which carries interest of 11.0% per annum (the “2022 Note Payable”). Interest is due in monthly payments of \$44,000 beginning November 1, 2022 and payable monthly thereafter until September 1, 2025 when the principal outstanding and all remaining interest is due. The 2022 Note Payable can be extended for an additional 36 months provided that the Company has not defaulted. The Company may not prepay the 2022 Note Payable for a period of 12 months. The 2022 Note Payable is secured by a first mortgage on the Company’s real property located in Township of Freehold, County of Monmouth, State of New Jersey, having a street address of 4400 Route 9 South, Freehold, NJ 07728.

As of September 30, 2022, the carrying balance of the 2022 Note Payable was \$4,555,750 and the remaining unamortized debt issuance costs balance was \$244,250. For the three and nine months ended September 30, 2022, the interest expense related to the 2022 Note Payable (including amortization of debt issuance costs of \$22,204) totaled \$66,204.

**NOTE 10 – RELATED PARTY TRANSACTIONS**

**Rental Revenue from Related Party and Rent Receivable – Related Party**

The Company leases space of its commercial real property located in New Jersey to a company, D.P. Capital Investments LLC, which is controlled by Wenzhao Lu, the Company’s largest shareholder and chairman of the Board of Directors. The term of the related party lease agreement is five years commencing on May 1, 2021 and will expire on April 30, 2026.

For both the three months ended September 30, 2022 and 2021, the related party rental revenue amounted to \$12,600 and has been included in real property rental on the accompanying condensed consolidated statements of operations and comprehensive loss. For the nine months ended September 30, 2022 and 2021, the related party rental revenue amounted to \$37,800 and \$21,000, respectively, and has been included in real property rental on the accompanying condensed consolidated statements of operations and comprehensive loss.

The related party rent receivable totaled \$71,400 and \$33,600, respectively, and no allowance for doubtful accounts was deemed to be required on rent receivable – related party at September 30, 2022 and December 31, 2021.

**Medical Related Consulting Services Revenue from Related Party**

During the three and nine months ended September 30, 2022 and 2021, medical related consulting services revenue from related party was as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2022	2021	2022	2021
Medical related consulting services provided to:				
Hebei Daopei *	\$ -	\$ 131,305	\$ -	\$ 131,305

\* Hebei Daopei is subsidiary of an entity whose chairman is Wenzhao Lu, the largest shareholder of the Company.

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

**NOTE 10 – RELATED PARTY TRANSACTIONS (continued)**

**Services Provided by Related Party**

From time to time, Wilbert Tauzin, a director of the Company, and his son provide consulting services to the Company. As compensation for professional services provided, the Company recognized consulting expenses of \$29,121 and \$52,596 for the three months ended September 30, 2022 and 2021, respectively, which have been included in professional fees on the accompanying condensed consolidated statements of operations and comprehensive loss. As compensation for professional services provided, the Company recognized consulting expenses of \$116,719 and \$164,546 for the nine months ended September 30, 2022 and 2021, respectively, which have been included in professional fees on the accompanying condensed consolidated statements of operations and comprehensive loss.

**Accrued Liabilities and Other Payables – Related Parties**

In 2017, the Company acquired Beijing Genexosome for a cash payment of \$450,000. As of September 30, 2022 and December 31, 2021, the unpaid acquisition consideration of \$100,000, was payable to Dr. Yu Zhou, former director and former co-chief executive officer and 40% owner of Genexosome, and has been included in accrued liabilities and other payables – related parties on the accompanying condensed consolidated balance sheets.

As of September 30, 2022 and December 31, 2021, \$0 and \$368,433 of accrued and unpaid interest related to borrowings from Wenzhao Lu, the Company's largest shareholder and chairman of the Board of Directors, respectively, have been included in accrued liabilities and other payables – related parties on the accompanying condensed consolidated balance sheets.

**Borrowings from Related Party**

*Promissory Note*

On March 18, 2019, the Company issued Wenzhao Lu, the Company's largest shareholder and Chairman of the Board of Directors, a Promissory Note in the principal amount of \$1,000,000 ("Promissory Note") in consideration of cash in the amount of \$1,000,000. The Promissory Note accrues interest at the rate of 5% per annum and matures March 19, 2022. In March 2022, the Company and Wenzhao Lu entered into a Loan Extension and Modification Agreement (the "Extension") to extend the maturity date to March 19, 2024. The Company repaid principal of \$410,000, \$200,000 and \$390,000 in the third quarter of 2019, second quarter of 2020 and second quarter of 2022, respectively. As of September 30, 2022 and December 31, 2021, the outstanding principal balance was \$0 and \$390,000, respectively.

*Line of Credit*

On August 29, 2019, the Company entered into a Line of Credit Agreement (the "Line of Credit Agreement") providing the Company with a \$20 million line of credit (the "Line of Credit") from Wenzhao Lu (the "Lender"), the largest shareholder and Chairman of the Board of Directors of the Company. The Line of Credit allows the Company to request loans thereunder and to use the proceeds of such loans for working capital and operating expense purposes until the facility matures on December 31, 2024. The loans are unsecured and are not convertible into equity of the Company. Loans drawn under the Line of Credit bears interest at an annual rate of 5% and each individual loan will be payable three years from the date of issuance. The Company has a right to draw down on the line of credit and not at the discretion of the related party Lender. The Company may, at its option, prepay any borrowings under the Line of Credit, in whole or in part at any time prior to maturity, without premium or penalty. The Line of Credit Agreement includes customary events of default. If any such event of default occurs, the Lender may declare all outstanding loans under the Line of Credit to be due and payable immediately.

On July 25, 2022, the Company and Mr. Lu entered into and closed a Debt Settlement Agreement and Release pursuant to which the Company settled \$2,440,262 debt owed under the Line of Credit and unpaid interest of \$448,331 by issuance of 4,443,990 shares of common stock of the Company (see Note 11 - Common Shares Issued Pursuant to Related Party Debt Settlement Agreement and Release). The total amount of the debt settled of \$2,888,593 exceeded the fair market value of the shares issued by \$888,353 which was treated as a capital transaction due to Mr. Lu's relationship with the Company.

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

**NOTE 10 – RELATED PARTY TRANSACTIONS (continued)**

In the nine months ended September 30, 2022, activity recorded for the Line of Credit is summarized in the following table:

**Borrowings from Related Party (continued)**

Outstanding principal under the Line of Credit at January 1, 2022	\$ 2,750,262
Draw down from Line of Credit	100,000
Repayment of Line of Credit	(410,000)
Settlement of Line of Credit in shares	(2,440,262)
Outstanding principal under the Line of Credit at September 30, 2022	<u>\$ -</u>

For the three months ended September 30, 2022 and 2021, the interest expense related to above borrowings amounted to \$8,358 and \$50,248, respectively, and has been included in interest expense – related party on the accompanying condensed consolidated statements of operations and comprehensive loss. For the nine months ended September 30, 2022 and 2021, the interest expense related to above borrowings amounted to \$79,898 and \$141,528, respectively, and has been included in interest expense – related party on the accompanying condensed consolidated statements of operations and comprehensive loss.

As of September 30, 2022 and December 31, 2021, the related accrued and unpaid interest for above borrowings was \$0 and \$368,433, respectively, has been included in accrued liabilities and other payables – related parties on the accompanying condensed consolidated balance sheets.

**Common Shares Sold to Related Party for Cash**

On August 5, 2022, the Company sold 448,718 shares of common stock at a purchase price of \$0.78 per share to Wenzhao Lu pursuant to a subscription agreement. The Company received proceeds of \$350,000 (see Note 11 - Common Shares Sold for Cash). As of September 30, 2022, the shares have not been issued and have been included in common stock to be issued at a value of \$350,000 on the accompanying condensed consolidated balance sheets.

**NOTE 11 – EQUITY**

**Common Shares Sold for Cash**

On December 13, 2019, the Company entered into an Open Market Sale Agreement<sup>SM</sup> (the “Sales Agreement”) with Jefferies LLC, as sales agent (“Jefferies”), pursuant to which the Company may offer and sell, from time to time, through Jefferies, shares of its common stock. During the nine months ended September 30, 2022, Jefferies sold an aggregate of 170,640 shares of common stock at an average price of \$0.79 per share to investors and the Company recorded net proceeds of \$112,328, net of commission and other offering costs of \$23,239.

On August 5, 2022, the Company sold 448,718 shares of common stock at a purchase price of \$0.78 per share to Wenzhao Lu pursuant to a subscription agreement. The Company received proceeds of \$350,000 (see Note 10 - Common Shares Sold to Related Party for Cash). As of September 30, 2022, the shares have not been issued and have been included in common stock to be issued at a value of \$350,000 on the accompanying condensed consolidated balance sheets.

On August 5, 2022, the Company sold 320,513 shares of common stock at a purchase price of \$0.78 per share to an investor pursuant to a subscription agreement. The Company received proceeds of \$250,000. As of September 30, 2022, the shares have not been issued and have been included in common stock to be issued at a value of \$250,000 on the accompanying condensed consolidated balance sheets.

**Common Shares Issued for Services**

During the nine months ended September 30, 2022, the Company issued a total of 408,957 shares of its common stock for services rendered and to be rendered. These shares were valued at \$340,950, the fair market values on the grant dates using the reported closing share prices on the dates of grant, and the Company recorded stock-based compensation expense of \$291,270 for the nine months ended September 30, 2022 and reduced accrued liabilities of \$30,000 and recorded prepaid expense of \$19,680 as of September 30, 2022 which will be amortized over the rest of corresponding service periods.

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

**NOTE 11 – EQUITY (continued)**

**Common Shares Issued for Debt Conversion**

On July 25, 2022, the Company and 2022 Convertible Note holder entered into a Conversion Agreement pursuant to which the investor converted its Convertible Notes in the principal amount of \$3,718,943 and unpaid interest of \$9,751 into 5,736,452 shares of common stock of the Company at a per share price of \$0.65 (see Note 7). The Company recorded a conversion inducement charge of \$344,264 as a result of the Conversion Agreement, representing the value of common stock issued upon conversion in excess of the common stock issuable under the original terms of the 2022 Convertible Note.

**Common Shares Issued Pursuant to Related Party Debt Settlement Agreement and Release**

On July 25, 2022, the Company and Mr. Lu entered into and closed a Debt Settlement Agreement and Release pursuant to which the Company settled \$2,440,262 debt owed under the Line of Credit and unpaid interest of \$448,331 by issuance of 4,443,990 shares of common stock of the Company (see Note 10 - *Line of Credit*). The total amount of the debt settled of \$2,888,593 exceeded the fair market value of the shares issued by \$888,353 which was treated as a capital transaction due to Mr. Lu's relationship with the Company.

**Options**

The following table summarizes the shares of the Company's common stock issuable upon exercise of options outstanding at September 30, 2022:

Range of Exercise Price	Options Outstanding			Options Exercisable		
	Number Outstanding at September 30, 2022	Weighted Average Remaining Contractual Life (Years)	Weighted Average Exercise Price	Number Exercisable at September 30, 2022	Weighted Average Exercise Price	
\$ 0.50 – 0.82	2,660,000	4.23	\$ 0.56	2,440,000	\$ 0.55	
1.00 – 1.93	2,895,000	4.15	1.38	2,895,000	1.38	
2.00 – 2.80	2,560,000	1.12	2.15	2,560,000	2.15	
4.76	30,000	1.51	4.76	30,000	4.76	
<b>\$ 0.50 – 4.76</b>	<b>8,145,000</b>	<b>3.21</b>	<b>\$ 1.37</b>	<b>7,925,000</b>	<b>\$ 1.38</b>	

Stock option activities for the nine months ended September 30, 2022 were as follows:

	Number of Options	Weighted Average Exercise Price
Outstanding at January 1, 2022	7,725,000	\$ 1.45
Granted	660,000	0.73
Expired/forfeited/exercised	(240,000)	(2.26)
Outstanding at September 30, 2022	8,145,000	\$ 1.37
Options exercisable at September 30, 2022	7,925,000	\$ 1.38
Options expected to vest	220,000	\$ 0.68

The aggregate intrinsic value of stock options outstanding and stock options exercisable at September 30, 2022 was \$303,800 and \$292,597, respectively.

The fair values of options granted during the nine months ended September 30, 2022 were estimated at the date of grant using the Black-Scholes option-pricing model with the following assumptions: volatility of 74.8% - 117.46%, risk-free rate of 1.37% - 3.56%, annual dividend yield of 0%, and expected life of 3.00 - 5.00 years. The aggregate fair value of the options granted during the nine months ended September 30, 2022 was \$373,982.

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

**NOTE 11 – EQUITY (continued)**

**Options (continued)**

The fair values of options granted during the nine months ended September 30, 2021 were estimated at the date of grant using the Black-Scholes option-pricing model with the following assumptions: volatility of 121.52% - 128.42%, risk-free rate of 0.33% - 0.80%, annual dividend yield of 0% and expected life of 3.00 - 5.00 years. The aggregate fair value of the options granted during the nine months ended September 30, 2021 was \$594,401.

For the three months ended September 30, 2022 and 2021, stock-based compensation expense associated with stock options granted amounted to \$110,442 and \$188,859, of which, \$87,300 and \$134,833 was recorded as compensation and related benefits, \$14,121 and \$37,596 was recorded as professional fees, and \$9,021 and \$16,430 was recorded as research and development expenses, respectively. For the nine months ended September 30, 2022 and 2021, stock-based compensation expense associated with stock options granted amounted to \$389,066 and \$586,573, of which, \$285,384 and \$410,732 was recorded as compensation and related benefits, \$71,719 and \$120,584 was recorded as professional fees, and \$31,963 and \$55,257 was recorded as research and development expenses, respectively.

A summary of the status of the Company’s nonvested stock options granted as of September 30, 2022 and changes during the nine months ended September 30, 2022 is presented below:

	Number of Options	Weighted Average Exercise Price
Nonvested at January 1, 2022	205,834	\$ 1.04
Granted	660,000	0.73
Vested	(645,834)	(0.85)
Nonvested at September 30, 2022	220,000	\$ 0.68

**Warrants**

On March 28, 2022, the Company entered into Securities Purchase Agreement with an accredited investor, which was amended on June 8, 2022, providing for the sale by the Company to the investor of a Convertible Note in the amount of \$3,718,943 (“2022 Convertible Note”). In addition to the 2022 Convertible Note, the investor also received a Stock Purchase Warrant (“2022 Warrant”) to acquire an aggregate of 1,239,647 shares of common stock. The 2022 Warrant is exercisable for five years at an exercise price of \$1.25.

The fair values of the warrants issued to the investor with this private placement were computed using the Black-Scholes option-pricing model with the following assumptions: volatility of 111.94%, risk-free rate of 2.71% - 2.92%, annual dividend yield of 0% and expected life of 5 years. The warrants issued to the investor to purchase 1,239,647 shares of the Company’s common stock were treated as a discount on the convertible note payable and were valued at \$498,509 and had been amortized over the term of the 2022 Convertible Note.

Stock warrant activities for the nine months ended September 30, 2022 were as follows:

	Number of Warrants	Exercise Price
Outstanding at January 1, 2022	-	\$ -
Issued	1,239,647	1.25
Expired/exercised	-	-
Outstanding and exercisable at September 30, 2022	1,239,647	\$ 1.25

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

**NOTE 11 – EQUITY (continued)**

The following table summarizes the shares of the Company’s common stock issuable upon exercise of warrants outstanding at September 30, 2022:

**Warrants (continued)**

Warrants Outstanding			Warrants Exercisable		
Exercise Price	Number	Weighted Average	Number		
	Outstanding at	Remaining	Exercisable at		
	September 30,	Contractual Life	September 30,	Exercise	
	2022	(Years)	2022	Price	
\$ 1.25	1,239,647	4.56	1,239,647	\$ 1.25	

The aggregate intrinsic value of both stock warrants outstanding and stock warrants exercisable at September 30, 2022 was \$0.

**NOTE 12 – STATUTORY RESERVE AND RESTRICTED NET ASSETS**

The Company’s PRC subsidiary, Avalon Shanghai, is restricted in its ability to transfer a portion of its net asset to the Company. The payment of dividends by entities organized in China is subject to limitations, procedures and formalities. Regulations in the PRC currently permit payment of dividends only out of accumulated profits as determined in accordance with accounting standards and regulations in China.

The Company is required to make appropriations to certain reserve funds, comprising the statutory surplus reserve and the discretionary surplus reserve, based on after-tax net income determined in accordance with generally accepted accounting principles of the PRC (“PRC GAAP”). Appropriations to the statutory surplus reserve are required to be at least 10% of the after-tax net income determined in accordance with PRC GAAP until the reserve is equal to 50% of the entity’s registered capital. Appropriations to the discretionary surplus reserve are made at the discretion of the Board of Directors. The statutory reserve may be applied against prior year losses, if any, and may be used for general business expansion and production or increase in registered capital, but are not distributable as cash dividends. The Company did not make any appropriation to statutory reserve for Avalon Shanghai during the three and nine months ended September 30, 2022 as it incurred net loss in the periods. As of both September 30, 2022 and December 31, 2021, the restricted amount as determined pursuant to PRC statutory laws totaled \$6,578.

Relevant PRC laws and regulations restrict the Company’s PRC subsidiary, Avalon Shanghai, from transferring a portion of its net assets, equivalent to their statutory reserves and their share capital, to the Company’s shareholders in the form of loans, advances or cash dividends. Only PRC entity’s accumulated profit may be distributed as dividend to the Company’s shareholders without the consent of a third party. As of September 30, 2022 and December 31, 2021, total restricted net assets amounted to \$1,006,578 and \$706,578, respectively.

**NOTE 13 – CONDENSED FINANCIAL INFORMATION OF THE PARENT COMPANY**

Pursuant to the requirements of Rule 12-04(a), 5-04(c) and 4-08(e)(3) of Regulation S-X, the condensed financial information of the parent company shall be filed when the restricted net assets of consolidated subsidiary exceed 25 percent of consolidated net assets as of the end of the most recently completed fiscal year. For purposes of this test, restricted net assets of consolidated subsidiary shall mean that amount of the Company’s proportionate share of net assets of consolidated subsidiary (after intercompany eliminations) which as of the end of the most recent fiscal year may not be transferred to the parent company by subsidiary in the form of loans, advances or cash dividends without the consent of a third party.

The Company performed a test on the restricted net assets of consolidated subsidiary in accordance with such requirement and concluded that it was not applicable to the Company as the restricted net assets of the Company’s PRC subsidiary did not exceed 25% of the consolidated net assets of the Company, therefore, the condensed financial statements for the parent company have not been required.

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

**NOTE 14 – CONCENTRATIONS**

**Customers**

The following table sets forth information as to each customer that accounted for 10% or more of the Company’s revenues for the three and nine months ended September 30, 2022 and 2021.

Customer	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2022	2021	2022	2021
A (Hebei Daopei, a related party)	*	27%	*	12%
B	32%	28%	31%	29%
C	19%	12%	19%	16%
D	12%	*	12%	11%

\* Less than 10%

Two customers, of which, one is a related party and the other is a third party, whose outstanding receivable accounted for 10% or more of the Company’s total outstanding rent receivable and rent receivable – related party at September 30, 2022, accounted for 82.3% of the Company’s total outstanding rent receivable and rent receivable – related party at September 30, 2022.

Two customers, of which, one is a related party and the other is a third party, whose outstanding receivable accounted for 10% or more of the Company’s total outstanding rent receivable and rent receivable – related party at December 31, 2021, accounted for 80.6% of the Company’s total outstanding rent receivable and rent receivable – related party at December 31, 2021.

**Suppliers**

No supplier accounted for 10% or more of the Company’s purchase during the three and nine months ended September 30, 2022 and 2021.

One supplier, whose outstanding payable accounted for 10% or more of the Company’s total outstanding accounts payable at September 30, 2022, accounted for 100.0% of the Company’s total outstanding accounts payable at September 30, 2022.

**NOTE 15 – SEGMENT INFORMATION**

For the three and nine months ended September 30, 2022 and 2021, the Company operated in two reportable business segments - (1) the real property operating segment, and (2) the medical related consulting services segment.

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

**NOTE 15 – SEGMENT INFORMATION (continued)**

The Company's reportable segments are strategic business units that offer different services and products. They are managed separately based on the fundamental differences in their operations. Information with respect to these reportable business segments for the three and nine months ended September 30, 2022 and 2021 was as follows:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2022	2021	2022	2021
<b>Revenues</b>				
Real property operations	\$ 317,390	\$ 355,459	\$ 905,842	\$ 925,465
Medical related consulting services	-	131,305	-	131,305
<b>Total</b>	<b>317,390</b>	<b>486,764</b>	<b>905,842</b>	<b>1,056,770</b>
<b>Costs and expenses</b>				
Real property operations	247,152	215,622	677,303	637,663
Medical related consulting services	-	102,442	-	102,442
<b>Total</b>	<b>247,152</b>	<b>318,064</b>	<b>677,303</b>	<b>740,105</b>
<b>Gross profit</b>				
Real property operations	70,238	139,837	228,539	287,802
Medical related consulting services	-	28,863	-	28,863
<b>Total</b>	<b>70,238</b>	<b>168,700</b>	<b>228,539</b>	<b>316,665</b>
<b>Other operating expenses</b>				
Real property operations	76,299	76,422	265,251	256,675
Medical related consulting services	96,321	32,239	289,671	361,067
Corporate/Other	1,486,717	2,025,010	6,233,229	6,269,762
<b>Total</b>	<b>1,659,337</b>	<b>2,133,671</b>	<b>6,788,151</b>	<b>6,887,504</b>
<b>Other (expense) income</b>				
Interest expense				
Corporate/Other	(3,303,502)	(50,248)	(3,436,931)	(141,528)
<b>Total</b>	<b>(3,303,502)</b>	<b>(50,248)</b>	<b>(3,436,931)</b>	<b>(141,528)</b>
Other income (expense)				
Real property operations	4	3	11	111
Medical related consulting services	(8,848)	(14,173)	223,735	(49,162)
Corporate/Other	(512,709)	5,170	259,631	5,171
<b>Total</b>	<b>(521,553)</b>	<b>(9,000)</b>	<b>483,377</b>	<b>(43,880)</b>
<b>Total other expense, net</b>	<b>(3,825,055)</b>	<b>(59,248)</b>	<b>(2,953,554)</b>	<b>(185,408)</b>
<b>Net (loss) income</b>				
Real property operations	(6,057)	63,418	(36,701)	31,238
Medical related consulting services	(105,169)	(17,549)	(65,936)	(381,366)
Corporate/Other	(5,302,928)	(2,070,088)	(9,410,529)	(6,406,119)
<b>Total</b>	<b>\$ (5,414,154)</b>	<b>\$ (2,024,219)</b>	<b>\$ (9,513,166)</b>	<b>\$ (6,756,247)</b>

Identifiable long-lived tangible assets at September 30, 2022 and December 31, 2021	September 30,	December 31,
	2022	2021
Real property operations	\$ 7,410,004	\$ 7,537,281
Medical related consulting services	396	742
Corporate/Other	205,993	352,294
<b>Total</b>	<b>\$ 7,616,393</b>	<b>\$ 7,890,317</b>

Identifiable long-lived tangible assets at September 30, 2022 and December 31, 2021	September 30,	December 31,
	2022	2021
United States	\$ 7,440,978	\$ 7,583,880
China	175,415	306,437
<b>Total</b>	<b>\$ 7,616,393</b>	<b>\$ 7,890,317</b>

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

**NOTE 16 – COMMITMENTS AND CONTINGENCIES**

**Litigation**

From time to time, the Company is subject to ordinary routine litigation incidental to its normal business operations. The Company is not currently a party to, and its property is not subject to, any material legal proceedings, except as set forth below.

On October 25, 2017, Genexosome entered into and closed a Stock Purchase Agreement with Beijing Genexosome and Yu Zhou, MD, PhD, the sole shareholder of Beijing Genexosome, pursuant to which Genexosome acquired all of the issued and outstanding securities of Beijing Genexosome in consideration of a cash payment in the amount of \$450,000, of which \$100,000 is still owed. Further, on October 25, 2017, Genexosome entered into and closed an Asset Purchase Agreement with Dr. Zhou, pursuant to which the Company acquired all assets, including all intellectual property and exosome separation systems, held by Dr. Zhou pertaining to the business of researching, developing and commercializing exosome technologies. In consideration of the assets, Genexosome paid Dr. Zhou \$876,087 in cash, transferred 500,000 shares of common stock of the Company to Dr. Zhou and issued Dr. Zhou 400 shares of common stock of Genexosome. Further, the Company had not been able to realize the financial projections provided by Dr. Zhou at the time of the acquisition and has decided to impair the intangible asset associated with this acquisition to zero. Dr. Zhou was terminated as Co-CEO of Genexosome on August 14, 2019. Further, on October 28, 2019, Research Institute at Nationwide Children’s Hospital (“Research Institute”) filed a Complaint in the United States District Court for the Southern District of Ohio Eastern Division against Dr. Zhou, Li Chen, the Company and Genexosome with various claims against the Company and Genexosome. The criminal proceedings against Dr. Zhou and Li Chen have been concluded. The Company, Genexosome and the Research Institute entered into a Settlement Agreement dated June 7, 2022 (the “Settlement Date”) whereby the Company agreed to pay the Research Institute \$450,000 on each of the sixty-day, one year and two-year anniversaries of the Settlement Date. In addition, the Company agreed to pay the Research Institute 30% of the Company’s initial pre-tax profit of \$3,333,333, 20% of the Company’s second pre-tax profit of \$3,333,333 and 10% of the Company’s third pre-tax profit of \$3,333,333. The parties provided a mutual release as well.

**Operating Leases Commitment**

The Company is a party to leases for office space. These lease agreements will expire through February 2023. Rent expense under all operating leases amounted to approximately \$107,000 and \$108,000 for the nine months ended September 30, 2022 and 2021, respectively. Supplemental cash flow information related to leases for the nine months ended September 30, 2022 and 2021 is as follows:

	Nine Months Ended	
	September 30,	
	2022	2021
Cash paid for amounts included in the measurement of lease liabilities:		
Operating cash flows paid for operating lease	\$ 116,897	\$ 94,456
Right-of-use assets obtained in exchange for lease obligation:		
Operating lease	\$ -	\$ 133,473

The following table summarizes the lease term and discount rate for the Company’s operating lease as of September 30, 2022:

	Operating Lease
Weighted average remaining lease term (in years)	0.33
Weighted average discount rate	4.88%

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

**NOTE 16 – COMMITMENTS AND CONTINGENCIES (continued)**

**Operating Leases Commitment (continued)**

The following table summarizes the maturity of lease liabilities under operating lease as of September 30, 2022:

	Operating Lease
For the Twelve-month Period Ending September 30:	
2023	\$ 45,122
2024 and thereafter	-
Total lease payments	45,122
Amount of lease payments representing interest	(242)
Total present value of operating lease liabilities	<u>\$ 44,880</u>
Current portion	<u>\$ 44,880</u>

**Equity Investment Commitment**

On May 29, 2018, Avalon Shanghai entered into a Joint Venture Agreement with Jiangsu Unicorn Biological Technology Co., Ltd. (“Unicorn”), pursuant to which a company named Epicon Biotech Co., Ltd. (“Epicon”) was formed on August 14, 2018. Epicon is owned 60% by Unicorn and 40% by Avalon Shanghai. Within five years of execution of the Joint Venture Agreement, Unicorn shall invest cash into Epicon in an amount not less than RMB 8,000,000 (approximately \$1.1 million) and the premises of the laboratories of Nanjing Hospital of Chinese Medicine for exclusive use by Epicon, and Avalon Shanghai shall invest cash into Epicon in an amount not less than RMB 10,000,000 (approximately \$1.4 million). Epicon is focused on cell preparation, third party testing, biological sample repository for commercial and scientific research purposes and the clinical transformation of scientific achievements. As of September 30, 2022, Avalon Shanghai has contributed RMB 5,110,000 (approximately \$0.7 million) that was included in equity method investment on the accompanying condensed consolidated balance sheets. The Company intends to use its present working capital together with borrowings from related party and equity raises to fund the project cost.

**Joint Venture – Avactis Biosciences Inc.**

On July 18, 2018, the Company formed Avactis Biosciences Inc. (“Avactis”), a Nevada corporation, as a wholly owned subsidiary. On October 23, 2018, Avactis and Arbele Limited (“Arbele”) agreed to the establishment of AVAR BioTherapeutics (China) Co. Ltd. (“AVAR”), a Sino-foreign equity joint venture, pursuant to an Equity Joint Venture Agreement (the “AVAR Agreement”), which was to be owned 60% by Avactis and 40% by Arbele. On April 6, 2022, the Company, Avactis, Arbele and Arbele Biotherapeutics Limited (“Arbele Biotherapeutics”), a wholly owned subsidiary of Arbele, entered into an Amendment No. 1 to the Equity Joint Venture Agreement pursuant to which Arbele Biotherapeutics acquired 40% of Avactis for the purpose of the Company and Arbele establishing a joint venture in the United States and the parties agreed that they would no longer pursue AVAR as a joint venture. Further, all rights and obligations under the AVAR Agreement were assigned by Avactis to Avalon and by Arbele to Arbele Biotherapeutics. Avactis established Avactis Nanjing Biosciences Ltd., a wholly owned foreign entity in the PRC. Further, the parties agreed that the Exclusive Patent License Agreement dated January 3, 2019 entered between Arbele, as licensor, and AVAR, as licensee (the “Arbele License Agreement”), was assigned to Avactis and Avalon and Arbele agreed to enter into a new Arbele License Agreement with Avactis on the same/similar terms as the Arbele License Agreement. Further, Dr. Anthony Chan was appointed to the Board of Directors of Avactis and as the Chief Scientific Officer of Avactis. Avactis purpose and business scope is to research, research, develop, produce, sell, distribute and generally commercialize CAR-T/CAR-NK/TCR-T/universal cellular immunotherapy globally including in the PRC. The Company is required to contribute \$10 million (or equivalent in RMB) in cash and/or services, which shall be contributed in tranches based on milestones to be determined jointly by Avactis and the Company in writing subject to the Company’s cash reserves. Within 30 days, Arbele Biotherapeutics shall make contribution of \$6.66 million in the form of entering into a License Agreement with Avactis granting Avactis with an exclusive right and license in China to its technology and intellectual property pertaining to CAR-T/CAR-NK/TCR-T/universal cellular immunotherapy technology and any additional technology developed in the future with terms and conditions to be mutually agreed upon the Company and Avactis and services. As of the date hereof, the License Agreement has not been finalized.

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

**NOTE 16 – COMMITMENTS AND CONTINGENCIES (continued)**

**Joint Venture – Avactis Biosciences Inc. (continued)**

In addition, the Company is responsible for:

- Contributing registered capital of RMB 5,000,000 (approximately \$0.7 million) for working capital purposes as required by local regulation, which is not required to be contributed immediately and will be contributed subject to the Company's discretion;
- assist Avactis in setting up its business operations and obtaining all required permits and licenses from the Chinese government;
- assisting Avactis in recruiting, hiring and retaining personnel;
- providing Avactis with access to various hospital networks in China to assist in the testing and commercialization of the CAR-T/CAR-NK/TCR-T/universal cellular immunotherapy technology in China;
- assisting Avactis in managing the Good Manufacturing Practices (GMP) facility and clinic to be developed by Avactis;
- providing Avactis with advice pertaining to conducting clinicals in China; and
- Within 6 days of signing the AVAR Agreement, the Company is required to pay to Arbele Biotherapeutics \$300,000 as a research and development fee with an additional two payments of \$300,000 (for a total of \$900,000) to be paid upon mutually agreed upon milestones.

Under AVAR Agreement, as amended, Arbele Biotherapeutics shall be responsible for the following:

- Entering into a License Agreement with Avactis; and
- Providing Avactis with research and development expertise pertaining to clinical laboratory medicine when hired by Avactis.

As of both September 30, 2022 and December 31, 2021, the Company paid the \$900,000 to Arbele Biotherapeutics as research and development fee.

**Line of Credit Agreement**

On August 29, 2019, the Company entered into a Line of Credit Agreement (the "Line of Credit Agreement") providing the Company with a \$20 million line of credit (the "Line of Credit") from Wenzhao Lu (the "Lender"), a significant shareholder and director of the Company. The Line of Credit allows the Company to request loans thereunder and to use the proceeds of such loans for working capital and operating expense purposes until the facility matures on December 31, 2024. The loans are unsecured and are not convertible into equity of the Company. Loans drawn under the Line of Credit bears interest at an annual rate of 5% and each individual loan will be payable three years from the date of issuance. The Company has a right to draw down on the line of credit and not at the discretion of the related party Lender. The Company may, at its option, prepay any borrowings under the Line of Credit, in whole or in part at any time prior to maturity, without premium or penalty. The Line of Credit Agreement includes customary events of default. If any such event of default occurs, the Lender may declare all outstanding loans under the Line of Credit to be due and payable immediately. As of September 30, 2022, \$0 was outstanding under the Line of Credit.

**NOTE 17 – SUBSEQUENT EVENTS**

The Company evaluated subsequent events and transactions that occurred after the balance sheet date up to the date that the financial statements were issued. Based upon this review, other than as described below, the Company did not identify any subsequent events that would have required adjustment or disclosure in the financial statements.

**New Subsidiary**

In October 2022, the Company formed a wholly owned subsidiary, Avalon Laboratory Services, Inc., a Delaware company.

AVALON GLOBOCARE CORP. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

**NOTE 17 – SUBSEQUENT EVENTS (continued)**

**Cease all operations in the People’s Republic of China**

In November of 2022, the Company decided to cease all operations in the People’s Republic of China with the exception of a small administrative office, Avalon Shanghai. The Company, through its Nevada Subsidiary Avactis Biosciences Inc., will continue to own Avactis Nanjing Biosciences Ltd. However, Avactis Nanjing Biosciences Ltd. only owns a patent and is not considered an operating entity. The Company does not expect nor does it plan that there will be further revenue generated from PRC operations in the foreseeable future. The impact of ceasing operations will not have a material effect on the Company’s operations.

**Membership Interest Purchase Agreement**

On November 7, 2022, Avalon Laboratory Services, Inc. (the “Buyer”), a wholly-owned subsidiary of Avalon GloboCare Corp. (the “Company”), entered into a Membership Interest Purchase Agreement (the “MIPA”), by and among SCBC Holdings LLC (the “Seller”), the Zoe Family Trust, and Bryan Cox and Sarah Cox as individuals (each an “Owner” and collectively, the “Owners”), and Laboratory Services MSO, LLC (“Laboratory Services MSO”), pursuant to which, subject to the terms and conditions set forth in the MIPA, the Buyer will acquire from the Seller, sixty percent (60%) of all the issued and outstanding equity interests of the Laboratory Services MSO (the “Purchased Interests”), free and clear of all liens (the “Transaction”). The consideration to be paid for the Purchased Interests consists of up to thirty-one million dollars (\$31,000,000), of which (i) five million dollars (\$5,000,000) was paid as a refundable prepayment at signing, (ii) ten million dollars (\$10,000,000) will be paid in cash at the closing, (iii) fifteen million dollars (\$15,000,000) will be paid pursuant to the issuance of 15,000 shares of the Company’s newly designated Series B Convertible Preferred Stock (the “Series B Preferred Stock”), stated value \$1,000 (the “Series B Stated Value”), which Series B Preferred Stock will be convertible into shares of the Company’s common stock at a conversion price per share equal to \$0.575 or an aggregate of 26,086,957 shares of the Company’s common stock, which are subject to the Lock Up Period and the restrictions on sale set forth under Item 5.03 Amendments to Articles of Incorporation or Bylaws: Change in Fiscal Year - Series B Preferred Stock - Conversion, and (iv) one million dollars (\$1,000,000) will be paid on the first anniversary of the closing date (the “Anniversary Payment”). The Seller is also eligible to receive certain earnout payments upon achievement of certain operating results, which may be comprised of up to ten million dollars (\$10,000,000) of which (x) five million dollars (\$5,000,000) will be paid in cash and (y) five million dollars (\$5,000,000) will be paid pursuant to the issuance of the number of shares of Company common stock valued at five million dollars (\$5,000,000), calculated using the closing price of the Company’s common stock on December 31, 2023 (collectively, the “Earnout Payments”).

Headquartered in Costa Mesa California, Laboratory Services MSO provides a broad portfolio of diagnostic tests including drug testing, toxicology, and a broad array of test services, from general bloodwork to anatomic pathology, and urine toxicology. Specific capabilities include STAT blood testing, qualitative drug screening, genetic testing, urinary testing, sexually transmitted disease testing and more. Laboratory Services MSO has developed a premier reputation for customer service and fast turnaround times in the industry. Laboratory Services MSO is the parent company of Laboratory Services, LLC, a Wyoming limited liability company and Laboratory Services DME, LLC, a Delaware limited liability company.

The board of directors of the Company and the managing member of the Buyer have approved the MIPA and certain ancillary documents related to the Purchased Interests of Laboratory Services MSO, as discussed above. The MIPA contains customary representations and warranties and covenants. The Anniversary Payment and the Earnout Payments will be available to compensate the Buyer for certain losses it may incur as a result of any breach of the representations, warranties or covenants of the Seller and Laboratory Services MSO and for post-closing working capital adjustments.

In connection with the closing of the Transaction, Sarah Cox will become the Chief Operating Officer of the Company, replacing Meng Li, who will continue to serve as a Chief Operating Officer of Avalon (Shanghai) Healthcare Technology Co., Ltd, a subsidiary of the Company. In addition, Ms. Cox will be appointed as a director of the Company and Ms. Li will resign as a director of the Company. Ms. Cox, age 46, has continuously served as the Chief Executive Officer of Laboratory Services MSO for the past five years. Ms. Cox co-founded Laboratory Services MSO in 2017. Ms. Cox earned her undergraduate degree from the University of Deakin, in Australia where she studied business and received a degree in financial planning. At the closing of the Transaction, Ms. Cox and the Company will enter into an employment agreement providing for an annual salary of three hundred and fifty thousand dollars (\$350,000) and other customary compensation.

The closing of the Transaction is subject to customary conditions to closing, including completion of financing for the remainder of the cash purchase price. The transaction is expected to close in 30 days, subject to a 90 day right of extension by the Company.

**Private Placement**

In conjunction with the Transaction, on November 7, 2022, the Company conducted a private placement offering (the “Private Placement”) of 5,000 shares of its newly designated Series A Convertible Preferred Stock (the “Series A Preferred Stock”), stated value \$1,000, and entered into a securities purchase agreement (the “Securities Purchase Agreement”), with an accredited investor named therein (the “Investor”), pursuant to which the Company sold to the Investor 5,000 shares of its Series A Preferred Stock for gross proceeds of \$5,000,000. The Series A Preferred Stock is convertible into shares of the Company’s common stock at a conversion price per share equal to the greater of (i) one dollar (\$1.00), and (ii) ninety percent (90%) of the closing price of the Company’s common stock on the Nasdaq Stock Market (“Nasdaq”) on the day prior to receipt of the conversion notice from the Investor, subject to adjustment for stock splits and similar matters. The Company intends to complete the financing for the Transaction through the sale and issuance of an additional 10,000 shares of the Series A Preferred Stock.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of our financial condition and results of operations for the three and nine months ended September 30, 2022 and 2021 should be read in conjunction with our condensed consolidated financial statements and related notes to those condensed consolidated financial statements that are included elsewhere in this report. Our discussion includes forward-looking statements based upon current expectations that involve risks and uncertainties, such as our plans, objectives, expectations and intentions. Actual results and the timing of events could differ materially from those anticipated in these forward-looking statements as a result of a number of factors, including those set forth under the Risk Factors, Special Note Regarding Forward-Looking Statements and Business sections in our Form 10-K as filed with the Securities and Exchange Commission on March 30, 2022. We use words such as “anticipate,” “estimate,” “plan,” “project,” “continuing,” “ongoing,” “expect,” “believe,” “intend,” “may,” “will,” “should,” “could,” and similar expressions to identify forward-looking statements.

### Impact of COVID-19 on Our Operations, Financial Condition, Liquidity and Results of Operations

Although the COVID-19 vaccines have generally been introduced to the public, the ultimate impact of the COVID-19 pandemic on our operations is unknown and will depend on future developments, which are highly uncertain and cannot be predicted with confidence, including the duration of the COVID-19 outbreak, new information which may emerge concerning the severity of the COVID-19 pandemic, a significant increase in new and variant strains of COVID-19 cases, availability and effectiveness of COVID-19 vaccines and therapeutics, the level of acceptance of the vaccine by the general population and any additional preventative and protective actions that governments, or us, may determine are needed.

The occurrence of COVID-19 pandemic had negative impact on our operations. Some of the universities and laboratories with which we collaborate were temporarily closed. Our general development operations have continued during the COVID-19 pandemic and we have not had significant disruption. However, we are uncertain if the COVID-19 pandemic will impact future operations at our laboratory, or our ability to collaborate with other laboratories and universities. In addition, we are unsure if the COVID-19 pandemic will impact future clinical trials. Given the dynamic nature of these circumstances, the duration of business disruption and reduced traffic, the related financial effect cannot be reasonably estimated at this time but is expected to adversely impact the Company's business for the rest of 2022.

We have limited cash available to fund planned operations and although we have other sources of capital described below under “Liquidity and Capital Resources,” management continues to pursue various financing alternatives to fund our operations so we can continue as a going concern. However, the COVID-19 pandemic has created significant economic uncertainty and volatility in the credit and capital markets. Management plans to secure the necessary financing through the issue of new equity and/or the entering into of strategic partnership arrangements but the ultimate impact of the COVID-19 pandemic on our ability to raise additional capital is unknown and will depend on future developments, which are highly uncertain and cannot be predicted with confidence, including the duration of the COVID-19 outbreak and new information which may emerge concerning the severity of the COVID-19 pandemic. We may not be able to raise sufficient additional capital and may tailor our operations based on the amount of funding we are able to raise in the future. Nevertheless, there is no assurance that these initiatives will be successful. Further, there is no assurance that capital available to us in any future financing will be on acceptable terms.

### Overview

The Company is a clinical-stage, vertically integrated, leading CellTech bio-developer dedicated to advancing and empowering innovative, transformative immune effector cell therapy, exosome technology, as well as cell therapy related companion diagnostics. The Company also provides strategic advisory and outsourcing services to facilitate and enhance its clients' growth and development, as well as competitiveness in healthcare and CellTech industry markets. Through its subsidiary structure with unique integration of verticals from innovative R&D to automated bioproduction and accelerated clinical development, the Company is establishing a leading role in the fields of cellular immunotherapy (including CAR-T/NK), exosome technology (ACTEX™), and regenerative therapeutics.

Avalon achieves and fosters seamless integration of unique verticals to bridge and accelerate innovative research, bio-process development, clinical programs and product commercialization. Avalon's upstream innovative research includes:

- Development of Avalon Clinical-grade Tissue-specific Exosome ("ACTEX™");
- Novel therapeutic and diagnostic targets development utilizing QTY-code protein design technology with Massachusetts Institute of Technology (MIT) including using the QTY code protein design technology for development of a hemofiltration device to treat Cytokine Storm;
- Co-development of next generation, mRNA-based immune effector cell therapeutic modalities with Arbele Limited.

Avalon's midstream bio-processing and bio-production facility is co-developed at the University of Pittsburgh Medical Center (UPMC) with state-of-the-art infrastructure and standardization accredited with cGMP, FACT, aaBB, CLIA and CAP, as well as stringent QC/QA facility for standardized bio-manufacturing of clinical-grade cellular products involved in our clinical programs in immune effector cell therapy and ACTEX-based regenerative therapeutics.

Avalon's downstream medical team and facility consists of top-rated affiliated hospital network and experts specialized in hematology, oncology, cellular immunotherapy, hematopoietic stem/progenitor cell transplant, as well as regenerative therapeutics. Our major clinical programs include:

- AVA-001: Avalon has initiated its first-in-human clinical trial of CD19 CAR-T candidate, AVA-001 in August 2019 at the Hebei Yanda Lu Daopei Hospital and Beijing Lu Daopei Hospital in China (the world's single largest CAR-T treatment network with over 1,200 patients being treated with CAR-T) for the indication of relapsed/refractory B-cell acute lymphoblastic leukemia and non-Hodgkin Lymphoma). The AVA-001 candidate (co-developed with China Immunotech Co. Ltd) is characterized by the utilization of 4-1BB (CD137) co-stimulatory signaling pathway, conferring a strong anti-cancer activity during pre-clinical study. It also features a shorter bio-manufacturing time which leads to the advantage of prompt treatment to patients where timing is important related hematologic malignancies. Avalon has successfully completed the first-in-human clinical trial of its AVA-001 anti-CD19 CAR-T cell therapy as a bridge to allogeneic bone marrow transplantation for patients with relapsed/refractory B-cell acute lymphoblastic leukemia at the Lu Daopei Hospital (registered clinical trial number NCT03952923) with excellent efficacy (90% complete remission rate) and minimal adverse side effects. Avalon is currently expanding the patient recruitment and indication for AVA-001 to include relapsed/refractory non-Hodgkin lymphoma patients.
- AVA-011 and FLASH-CAR™: The Company advanced its next generation immune cell therapy using RNA-based, non-viral FLASH-CAR™ technology co-developed with the Company's strategic partner Arbele Limited. The multiplex FLASH-CAR™ platform can be used to create personalized ("autologous") cell therapy from a patient's own cells, as well as "off-the-shelf" cell therapy from a universal donor. Our leading candidate, AVA-011, is a dual-target (anti-CD19/CD22) CAR-T which has completed pre-clinical research stage, and currently at IND-enabling process development stage at UPMC (Dr. Yen-Michael Hsu as Principal Investigator) to generate clinical-grade cell-therapy products for subsequent clinical studies.
- ACTEX™: Stem cell-derived Avalon Clinical-grade Tissue-specific Exosomes (ACTEX™) is one of the core technology platforms that has been co-developed by Avalon GloboCare and the University of Pittsburgh Medical Center. The Company formed a strategic partnership with HydroPeptide, LLC, a leading epigenetics skin care company, to engage in co-development and commercialization of a series of clinical-grade, exosome-based cosmeceutical and orthopedic products. As part of this agreement, the Company signed a three-way Material Transfer Agreement between Avalon GloboCare, HydroPeptide and the University of Pittsburgh Medical Center.
- AVA-Trap™: Avalon's AVA-Trap™ therapeutic program plans to enter animal model testing followed by expedited clinical studies with the goal of providing an effective therapeutic option to combat COVID-19 and other life-threatening conditions involving cytokine storms. The Company initiated a sponsored research and co-development project with Massachusetts Institute of Technology (MIT) led by Professor Shuguang Zhang as Principal Investigator in May 2019. Using the unique QTY code protein design platform, six water-soluble variant cytokine receptors have been successfully designed and tested to show binding affinity to the respective cytokines.

## Going Concern

The Company is a clinical-stage, vertically integrated, leading CellTech bio-developer dedicated to advancing and empowering innovative, transformative immune effector cell therapy, exosome technology, as well as cell therapy related companion diagnostics. The Company also provides strategic advisory and outsourcing services to facilitate and enhance its clients' growth and development, as well as competitiveness in healthcare and CellTech industry markets. Through its subsidiary structure with unique integration of verticals from innovative R&D to automated bioproduction and accelerated clinical development, the Company is establishing a leading role in the fields of cellular immunotherapy (including CAR-T/NK), exosome technology (ACTEX™), and regenerative therapeutics.

In addition, the Company owns commercial real estate that houses its headquarters in Freehold, New Jersey and provides outsourced and customized international healthcare services to the rapidly changing health care industry primarily focused in the People's Republic of China. These condensed consolidated financial statements have been prepared assuming that the Company will continue as a going concern, which contemplates, among other things, the realization of assets and the satisfaction of liabilities in the normal course of business.

As reflected in the accompanying condensed consolidated financial statements, the Company has incurred recurring net losses and generated negative cash flow from operating activities of \$9,513,166 and \$5,072,932 for the nine months ended September 30, 2022, respectively. The Company has a limited operating history and its continued growth is dependent upon the continuation of providing medical related consulting services to its only few clients who are related parties and generating rental revenue from its income-producing real estate property in New Jersey; hence generating revenues, and obtaining additional financing to fund future obligations and pay liabilities arising from normal business operations. In addition, the current cash balance cannot be projected to cover the operating expenses for the next twelve months from the release date of this report. These matters raise substantial doubt about the Company's ability to continue as a going concern. The ability of the Company to continue as a going concern is dependent on the Company's ability to raise additional capital, implement its business plan, and generate significant revenues. There are no assurances that the Company will be successful in its efforts to generate significant revenues, maintain sufficient cash balance or report profitable operations or to continue as a going concern. The Company plans on raising capital through the sale of equity to implement its business plan. However, there is no assurance these plans will be realized and that any additional financings will be available to the Company on satisfactory terms and conditions, if any.

The occurrence of an uncontrollable event such as the COVID-19 pandemic had negatively impact on the Company's operations. Our general development operations have continued during the COVID-19 pandemic and we have not had significant disruption. However, we are uncertain if the COVID-19 pandemic will impact future operations at our laboratory, or our ability to collaborate with other laboratories and universities. In addition, we are unsure if the COVID-19 pandemic will impact future clinical trials. Given the dynamic nature of these circumstances, the duration of business disruption and reduced traffic, the related financial effect cannot be reasonably estimated at this time but is expected to adversely impact the Company's business for the rest of 2022.

The accompanying condensed consolidated financial statements do not include any adjustments related to the recoverability or classification of asset-carrying amounts or the amounts and classification of liabilities that may result should the Company be unable to continue as a going concern.

## Critical Accounting Policies

### *Use of Estimates*

Our discussion and analysis of our financial condition and results of operations are based upon our condensed consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these condensed consolidated financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. We continually evaluate our estimates, including those related to the useful life of property and equipment and investment in real estate, assumptions used in assessing impairment of long-term assets, valuation of deferred tax assets and the associated valuation allowances, and valuation of stock-based compensation, and assumptions used to determine fair value of warrants and embedded conversion features of convertible note payable.

We base our estimates on historical experience and on various other assumptions that we believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Any future changes to these estimates and assumptions could cause a material change to our reported amounts of revenues, expenses, assets and liabilities. Actual results may differ from these estimates under different assumptions or conditions.

## ***Revenue Recognition***

We recognize revenue under Accounting Standards Codification (“ASC”) Topic 606, Revenue from Contracts with Customers (“ASC 606”). The core principle of the revenue standard is that a company should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. The following five steps are applied to achieve that core principle:

- Step 1: Identify the contract with the customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognize revenue when the company satisfies a performance obligation

In order to identify the performance obligations in a contract with a customer, a company must assess the promised goods or services in the contract and identify each promised goods or service that is distinct. A performance obligation meets ASC 606’s definition of a “distinct” goods or service (or bundle of goods or services) if both of the following criteria are met:

- The customer can benefit from the goods or service either on its own or together with other resources that are readily available to the customer (i.e., the goods or service is capable of being distinct).
- The entity’s promise to transfer the goods or service to the customer is separately identifiable from other promises in the contract (i.e., the promise to transfer the goods or service is distinct within the context of the contract).

If a goods or service is not distinct, the goods or service is combined with other promised goods or services until a bundle of goods or services is identified that is distinct.

The transaction price is the amount of consideration to which an entity expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third parties (for example, some sales taxes). The consideration promised in a contract with a customer may include fixed amounts, variable amounts, or both. Variable consideration is included in the transaction price only to the extent that it is probable that a significant reversal in the amount of cumulative revenue recognized will not occur when the uncertainty associated with the variable consideration is subsequently resolved.

The transaction price is allocated to each performance obligation on a relative standalone selling price basis. The transaction price allocated to each performance obligation is recognized when that performance obligation is satisfied, at a point in time or over time as appropriate.

The Company’s revenues are derived from providing medial related consulting services for its’ related parties. Revenues related to its service offerings are recognized at a point in time when service is rendered. Any payments received in advance of the performance of services are recorded as deferred revenue until such time as the services are performed.

We have determined that the ASC 606 does not apply to rental contracts, which are within the scope of other revenue recognition accounting standards.

Rental income from operating leases is recognized on a straight-line basis under the guidance of ASC 842. Lease payments under tenant leases are recognized on a straight-line basis over the term of the related leases. The cumulative difference between lease revenue recognized under the straight-line method and contractual lease payments are included in rent receivable on the condensed consolidated balance sheets.

We do not offer promotional payments, customer coupons, rebates or other cash redemption offers to our customers.

## ***Income Taxes***

We are governed by the income tax laws of China and the United States. Income taxes are accounted for pursuant to ASC 740 “Accounting for Income Taxes,” which is an asset and liability approach that requires the recognition of deferred tax assets and liabilities for the expected future tax consequences of events that have been recognized in our financial statements or tax returns. The charge for taxes is based on the results for the period as adjusted for items, which are non-assessable or disallowed. It is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is accounted for using the balance sheet liability method in respect of temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax basis used in the computation of assessable tax profit. In principle, deferred tax liabilities are recognized for all taxable temporary differences, and deferred tax assets are recognized to the extent that it is probably that taxable profit will be available against which deductible temporary differences can be utilized.

Deferred tax is calculated using tax rates that are expected to apply to the period when the asset is realized or the liability is settled. Deferred tax is charged or credited in the income statement, except when it is related to items credited or charged directly to equity, in which case the deferred tax is changed to equity. Deferred tax assets and liabilities are offset when they related to income taxes levied by the same taxation authority and we intend to settle its current tax assets and liabilities on a net basis.

## ***Recent Accounting Standards***

For details of applicable new accounting standards, please, refer to Recent Accounting Standards in Note 3 of our condensed consolidated financial statements accompanying this report.

## **RESULTS OF OPERATIONS**

### **Comparison of Results of Operations for the Three and Nine Months Ended September 30, 2022 and 2021**

#### ***Revenues***

For the three months ended September 30, 2022, we had real property rental revenue of \$317,390, as compared to \$355,459 for the three months ended September 30, 2021, a decrease of \$38,069, or 10.7%. For the nine months ended September 30, 2022, we had real property rental revenue of \$905,842, as compared to \$925,465 for the nine months ended September 30, 2021, a decrease of \$19,623, or 2.1%. The decrease was primarily attributable to one tenant moved out in 2022. We expect that our revenue from real property rent will remain in its current quarterly level with minimal increase in the near future.

For the three and nine months ended September 30, 2022, we did not have any medical related consulting services revenue since there was no demand for our consulting service from our related parties and there was no order for our medical related consulting services from third party in these periods. For the three and nine months ended September 30, 2021, we had medical related consulting services revenue from related party of \$131,305. Currently, we are negotiating with our potential customers and expect to enter consulting services agreement in the near future.

#### ***Costs and Expenses***

Real property operating expenses consist of property management fees, property insurance, real estate taxes, depreciation, repairs and maintenance fees, utilities and other expenses related to our rental properties.

For the three months ended September 30, 2022, our real property operating expenses amounted to \$247,152, as compared to \$215,622 for the three months ended September 30, 2021, an increase of \$31,530, or 14.6%. The increase was mainly due to an increase in building cleaning fees of approximately \$5,000, an increase in property management fees of approximately \$9,000, an increase in repairs and maintenance fees of approximately \$5,000, an increase in utilities of approximately \$9,000, and an increase in other miscellaneous items of approximately \$4,000.

For the nine months ended September 30, 2022, our real property operating expenses amounted to \$677,303, as compared to \$637,663 for the nine months ended September 30, 2021, an increase of \$39,640, or 6.2%. The increase was mainly due to an increase in building cleaning fees of approximately \$11,000, an increase in property management fees of approximately \$12,000, an increase in air conditioner maintenance fee of approximately \$6,000, an increase in utilities of approximately \$4,000, and an increase in other miscellaneous items of approximately \$7,000.

Costs of medical related consulting services include the cost of labor and related benefits, travel expenses related to medical related consulting services, and other overhead costs.

There were no comparative revenue and related costs of revenue from our medical related consulting services for the three and nine months ended September 30, 2022 since there was no demand for our consulting service from our related parties and there was no order for our medical related consulting services from third party in these periods. For the three and nine months ended September 30, 2021, costs of medical related consulting services amounted to \$102,442.

#### **Real Property Operating Income**

Our real property operating income for the three months ended September 30, 2022 was \$70,238, representing a decrease of \$69,599, or 49.8%, as compared to \$139,837 for the three months ended September 30, 2021. Our real property operating income for the nine months ended September 30, 2022 was \$228,539, representing a decrease of \$59,263, or 20.6%, as compared to \$287,802 for the nine months ended September 30, 2021. The decrease was attributable to a decrease in real property rental revenue and an increase in real property operating expenses as described above. We expect our real property operating income will remain in its current quarterly level with minimal increase in the near future.

#### **Gross Profit from Medical Related Consulting Services and Gross Margin**

We did not generate any gross profit from medical related consulting services in the three and nine months ended September 30, 2022. Our gross profit from medical related consulting services for the three and nine months ended September 30, 2021 was \$28,863, with a gross margin of 22.0%.

#### **Other Operating Expenses**

For the three and nine months ended September 30, 2022 and 2021, other operating expenses consisted of the following:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2022	2021	2022	2021
Advertising and marketing expenses	\$ 150,620	\$ 27,833	\$ 807,821	\$ 44,156
Professional fees	628,807	1,221,952	1,886,562	3,960,209
Compensation and related benefits	488,373	434,602	1,514,959	1,544,437
Research and development	170,406	224,072	541,566	676,053
Litigation settlement	-	-	1,350,000	-
Directors and officers liability insurance premium	103,787	101,499	310,955	263,781
Travel and entertainment	40,662	48,646	120,224	120,865
Rent and related utilities	18,938	18,487	59,150	59,775
Other general and administrative	57,744	56,580	196,914	218,228
	<u>\$ 1,659,337</u>	<u>\$ 2,133,671</u>	<u>\$ 6,788,151</u>	<u>\$ 6,887,504</u>

- For the three months ended September 30, 2022, advertising and marketing expenses increased by \$122,787 or 441.2% as compared to the three months ended September 30, 2021. For the nine months ended September 30, 2022, advertising and marketing expenses increased by \$763,665 or 1,729.5% as compared to the nine months ended September 30, 2021. The increase was primarily due to increased advertising activities. We expect that our advertising expenses will remain in its current quarterly level with minimal increase in the near future.
- Professional fees primarily consisted of accounting fees, audit fees, legal service fees, consulting fees, investor relations service charges, valuation service fees and other fees. For the three months ended September 30, 2022, professional fees decreased by \$593,145, or 48.5%, as compared to the three months ended September 30, 2021, which was primarily attributable to a decrease in consulting fees of approximately \$433,000 mainly due to the decrease in use of consulting service providers, a decrease in legal service fees of approximately \$127,000 mainly due to the decrease in use of legal service providers related to Sen Lang BVI acquisition which was terminated on January 1, 2022, and a decrease in other miscellaneous items of approximately \$33,000. For the nine months ended September 30, 2022, professional fees decreased by \$2,073,647, or 52.4%, as compared to the nine months ended September 30, 2021, which was primarily attributable to a decrease in consulting fees of approximately \$1,319,000 mainly due to the decrease in use of consulting service providers, a decrease in legal service fees of approximately \$619,000 mainly due to the decrease in use of legal service providers related to Sen Lang BVI acquisition which was terminated on January 1, 2022, and a decrease in one time valuation service fees of \$180,000, offset by an increase in other miscellaneous items of approximately \$45,000. We expect that our professional fees will remain in its current quarterly level with minimal increase in the near future.

- For the three months ended September 30, 2022, compensation and related benefits increased by \$53,771, or 12.4%, as compared to the three months ended September 30, 2021, which was primarily attributable to the increase in management's compensation and related benefits of approximately \$54,000. For the nine months ended September 30, 2022, compensation and related benefits decreased by \$29,478, or 1.9%, as compared to the nine months ended September 30, 2021, which was primarily attributable to a decrease in management's compensation and related benefits of approximately \$29,000. We expect that our compensation and related benefits will remain in its current quarterly level with minimal increase in the near future.
- For the three months ended September 30, 2022, research and development expenses decreased by \$53,666, or 24.0%, as compared to the three months ended September 30, 2021. For the nine months ended September 30, 2022, research and development expenses decreased by \$134,487, or 19.9%, as compared to the nine months ended September 30, 2021. The decrease was mainly attributable to we decreased research and development projects in 2022 periods. We expect that our research and development expenses will remain in its current quarterly level with minimal decrease in the near future.
- For both the three months ended September 30, 2022 and 2021, we did not have any litigation settlement. For the nine months ended September 30, 2022, litigation settlement increased by \$1,350,000, or 100.0%, as compared to the nine months ended September 30, 2021. The increase was due to a settlement signed in June 2022.
- For the three months ended September 30, 2022, Directors and Officers Liability Insurance premium increased by \$2,288, or 2.3%, as compared to the three months ended September 30, 2021. For the nine months ended September 30, 2022, Directors and Officers Liability Insurance premium increased by \$47,174, or 17.9%, as compared to the nine months ended September 30, 2021. The increase was mainly due to different insurance provider with different premium.
- For the three months ended September 30, 2022, travel and entertainment expense decreased by \$7,984, or 16.4%, as compared to the three months ended September 30, 2021. For the nine months ended September 30, 2022, travel and entertainment expense decreased by \$641, or 0.5%, as compared to the nine months ended September 30, 2021. The decrease was mainly due to decreased business travel activities in 2022 periods.
- For the three months ended September 30, 2022, rent and related utilities expenses increased by \$451, or 2.4%, as compared to the three months ended September 30, 2021. For the nine months ended September 30, 2022, rent and related utilities expenses decreased by \$625, or 1.0%, as compared to the nine months ended September 30, 2021.
- Other general and administrative expenses mainly consisted of NASDAQ listing fee, office supplies, and other miscellaneous items. For the three months ended September 30, 2022, other general and administrative expenses increased by \$1,164, or 2.1%, as compared to the three months ended September 30, 2021. For the nine months ended September 30, 2022, other general and administrative expenses decreased by \$21,314, or 9.8%, as compared to the nine months ended September 30, 2021. The decrease was mainly due to our efforts at stricter controls on corporate expenditure.

#### ***Loss from Operations***

As a result of the foregoing, for the three months ended September 30, 2022, loss from operations amounted to \$1,589,099, as compared to \$1,964,971 for the three months ended September 30, 2021, a decrease of \$375,872 or 19.1%.

As a result of the foregoing, for the nine months ended September 30, 2022, loss from operations amounted to \$6,559,612, as compared to \$6,570,839 for the nine months ended September 30, 2021, a decrease of \$11,227 or 0.2%.

### ***Other (Expense) Income***

Other (expense) income mainly includes third party and related party interest expense, conversion inducement expense, loss from equity method investment, change in fair value of derivative liability, and other miscellaneous income.

Other expense, net, totaled \$3,825,055 for the three months ended September 30, 2022, as compared to \$59,248 for the three months ended September 30, 2021, an increase of \$3,765,807, or 6,356.0%, which was primarily attributable to an increase in third party interest expense of approximately \$3,295,000 mainly driven by the amortization of convertible debt discount upon conversion of approximately \$3,226,000 and the increased interest expense of approximately \$69,000 from third party debts in the third quarter of 2022, an increase in conversion inducement expense of approximately \$344,000 resulted from the reduction in the conversion price, an increase in loss from change in fair value of derivative liability of approximately \$169,000, and a decrease in other miscellaneous income of approximately \$5,000, offset by a decrease in interest expense – related party of approximately \$42,000 due to the decrease in outstanding borrowing in the third quarter of 2022, and a decrease in loss from equity method investment of approximately \$5,000.

Other expense, net, totaled \$2,953,554 for the nine months ended September 30, 2022, as compared to \$185,408 for the nine months ended September 30, 2021, an increase of \$2,768,146, or 1,493.0%, which was primarily attributable to an increase in third party interest expense of approximately \$3,357,000 mainly driven by the amortization of convertible debt discount of approximately \$3,281,000 and the increased interest expense of approximately \$76,000 from third party debts in the nine months ended September 30, 2022, and an increase in conversion inducement expense of approximately \$344,000 resulted from the reduction in the conversion price, offset by an increase in gain from change in fair value of derivative liability of approximately \$601,000, an increase in other miscellaneous income of approximately \$256,000, mainly driven by reagent sale in the nine months ended September 30, 2022, a decrease in interest expense – related party of approximately \$62,000 due to the decrease in outstanding borrowing in the nine months ended September 30, 2022, and a decrease in loss from equity method investment of approximately \$14,000.

### ***Income Taxes***

We did not have any income taxes expense for the three months ended September 30, 2022 and 2021 since we incurred losses in these periods.

We did not have any income taxes expense for the nine months ended September 30, 2022 and 2021 since we incurred losses in these periods.

### ***Net Loss***

As a result of the factors described above, our net loss was \$5,414,154 for the three months ended September 30, 2022, as compared to \$2,024,219 for the three months ended September 30, 2021, an increase of \$3,389,935 or 167.5%.

As a result of the factors described above, our net loss was \$9,513,166 for the nine months ended September 30, 2022, as compared to \$6,756,247 for the nine months ended September 30, 2021, an increase of \$2,756,919 or 40.8%.

### ***Net Loss Attributable to Avalon GloboCare Corp. Common Shareholders***

The net loss attributable to Avalon GloboCare Corp. common shareholders was \$5,414,154 or \$0.06 per share (basic and diluted) for the three months ended September 30, 2022, as compared with \$2,024,219, or \$0.02 per share (basic and diluted) for the three months ended September 30, 2021, an increase of \$3,389,935 or 167.5%.

The net loss attributable to Avalon GloboCare Corp. common shareholders was \$9,513,166 or \$0.10 per share (basic and diluted) for the nine months ended September 30, 2022, as compared with \$6,756,247, or \$0.08 per share (basic and diluted) for the nine months ended September 30, 2021, an increase of \$2,756,919 or 40.8%.

### ***Foreign Currency Translation Adjustment***

Our reporting currency is the U.S. dollar. The functional currency of our parent company, AHS, Avalon RT 9, Genexosome, Avactis, and Exosome, is the U.S. dollar and the functional currency of Avalon Shanghai is the Chinese Renminbi (“RMB”). The financial statement of our subsidiary whose functional currency is the RMB are translated to U.S. dollars using period end rate of exchange for assets and liabilities, average rate of exchange for revenues, costs, and expenses and cash flows, and at historical exchange rate for equity. Net gains and losses resulting from foreign exchange transactions are included in the results of operations. As a result of foreign currency translations, which are a non-cash adjustment, we reported a foreign currency translation loss of \$37,033 and a foreign currency translation gain of \$1,285 for the three months ended September 30, 2022 and 2021, respectively. As a result of foreign currency translations, which are a non-cash adjustment, we reported a foreign currency translation loss of \$78,515 and a foreign currency translation gain of \$13,349 for the nine months ended September 30, 2022 and 2021, respectively. This non-cash loss/gain had the effect of increasing/decreasing our reported comprehensive loss.

## Comprehensive Loss

As a result of our foreign currency translation adjustment, we had comprehensive loss of \$5,451,187 and \$2,022,934 for the three months ended September 30, 2022 and 2021, respectively.

As a result of our foreign currency translation adjustment, we had comprehensive loss of \$9,591,681 and \$6,742,898 for the nine months ended September 30, 2022 and 2021, respectively.

## Liquidity and Capital Resources

The Company has a limited operating history and its continued growth is dependent upon the continuation of providing medical related consulting services to its only few clients who are related parties and generating rental revenue from its income-producing real estate property in New Jersey; hence generating revenues, and obtaining additional financing to fund future obligations and pay liabilities arising from normal business operations. In addition, the current cash balance cannot be projected to cover the operating expenses for the next twelve months from the release date of this report. These matters raise substantial doubt about the Company's ability to continue as a going concern. The ability of the Company to continue as a going concern is dependent on the Company's ability to raise additional capital, implement its business plan, and generate significant revenues. There are no assurances that the Company will be successful in its efforts to generate significant revenues, maintain sufficient cash balance or report profitable operations or to continue as a going concern. The Company plans on raising capital through the sale of equity to implement its business plan. However, there is no assurance these plans will be realized and that any additional financings will be available to the Company on satisfactory terms and conditions, if any.

The occurrence of an uncontrollable event such as the COVID-19 pandemic is likely to negatively affect the Company's operations. Efforts to contain the spread of the coronavirus have intensified, including social distancing, travel bans and quarantine, and these are likely to negatively impact our tenants, employees and consultants. These, in turn, will not only impact our operations, financial condition and demand for our medical related consulting services but our overall ability to react timely to mitigate the impact of this event. Given the dynamic nature of these circumstances, the duration of business disruption and reduced traffic, the related financial effect cannot be reasonably estimated at this time but is expected to adversely impact our business for the rest of 2022.

Liquidity is the ability of a company to generate funds to support its current and future operations, satisfy its obligations and otherwise operate on an ongoing basis. At September 30, 2022 and December 31, 2021, we had cash balance of approximately \$3,938,000 and \$808,000, respectively. These funds are kept in financial institutions located as follows:

Country:	September 30, 2022		December 31, 2021	
United States	\$ 3,578,273	90.9%	\$ 767,605	95.1%
China	359,686	9.1%	39,933	4.9%
Total cash	<u>\$ 3,937,959</u>	<u>100.0%</u>	<u>\$ 807,538</u>	<u>100.0%</u>

Under applicable PRC regulations, foreign invested enterprises, or FIEs, in China may pay dividends only out of their accumulated profits, if any, determined in accordance with PRC accounting standards and regulations. In addition, a foreign invested enterprise in China is required to set aside at least 10% of its after-tax profit based on PRC accounting standards each year to its general reserves until the cumulative amount of such reserves reach 50% of its registered capital. These reserves are not distributable as cash dividends.

In addition, a portion of our businesses and assets are denominated in RMB, which is not freely convertible into foreign currencies. All foreign exchange transactions take place either through the People's Bank of China or other banks authorized to buy and sell foreign currencies at the exchange rates quoted by the People's Bank of China. Approval of foreign currency payments by the People's Bank of China or other regulatory institutions requires submitting a payment application form together with suppliers' invoices, shipping documents and signed contracts. These currency exchange control procedures imposed by the PRC government authorities may restrict the ability of our PRC subsidiary to transfer its net assets to the Parent Company through loans, advances or cash dividends.

The current PRC Enterprise Income Tax ("EIT") Law and its implementing rules generally provide that a 10% withholding tax applies to China-sourced income derived by non-resident enterprises for PRC enterprise income tax purposes unless the jurisdiction of incorporation of such enterprises' shareholder has a tax treaty with China that provides for a different withholding arrangement.

The following table sets forth a summary of changes in our working capital from December 31, 2021 to September 30, 2022:

	September 30, 2022	December 31, 2021	Changes in	
			Amount	Percentage
<b>Working capital (deficit):</b>				
Total current assets	\$ 4,449,401	\$ 1,323,042	\$ 3,126,359	236.3%
Total current liabilities	3,327,985	4,401,658	(1,073,673)	(24.4)%
Working capital (deficit)	<u>\$ 1,121,416</u>	<u>\$ (3,078,616)</u>	<u>\$ 4,200,032</u>	<u>(136.4)%</u>

Our working capital increased by \$4,200,032 to \$1,121,416 at September 30, 2022 from working capital deficit of \$3,078,616 at December 31, 2021. The increase in working capital was primarily attributable to a significant increase in cash of approximately \$3,130,000 mainly due to the issuance of convertible debt and balloon promissory note, a decrease in accrued professional fees of approximately \$647,000 which was mainly due to payments made to our professional service providers in the nine months ended September 30, 2022, a decrease in accrued research and development fees of approximately \$220,000 resulting from payments made to research and development service providers in the nine months ended September 30, 2022, a decrease in accrued liabilities and other payables – related parties of approximately \$368,000 which was mainly attributable to the accrued and unpaid related party interest was settled in shares in the nine months ended September 30, 2022, a decrease in operating lease obligation of approximately \$107,000, a decrease in note payable – related party of \$390,000 due to repayment made to this related party in the nine months ended September 30, 2022, offset by an increase in accrued settlement of lawsuit of \$450,000 due to a settlement signed in June 2022.

Because the exchange rate conversion is different for the condensed consolidated balance sheets and the condensed consolidated statements of cash flows, the changes in assets and liabilities reflected on the condensed consolidated statements of cash flows are not necessarily identical with the comparable changes reflected on the condensed consolidated balance sheets.

#### Cash Flows for the Nine Months Ended September 30, 2022 Compared to the Nine Months Ended September 30, 2021

The following summarizes the key components of our cash flows for the nine months ended September 30, 2022 and 2021:

	Nine Months Ended	
	September 30,	
	2022	2021
Net cash used in operating activities	\$ (5,072,932)	\$ (3,307,520)
Net cash used in investing activities	(54,743)	(67,960)
Net cash provided by financing activities	8,263,989	3,178,336
Effect of exchange rate on cash	(5,893)	2,818
Net increase (decrease) in cash	<u>\$ 3,130,421</u>	<u>\$ (194,326)</u>

Net cash flow used in operating activities for the nine months ended September 30, 2022 was \$5,072,932, which primarily reflected our consolidated net loss of approximately \$9,513,000, and the non-cash item adjustment consisting of change in fair market value of derivative liability of approximately \$601,000, and the changes in operating assets and liabilities, primarily consisting of an increase in other assets of approximately \$66,000, a decrease in operating lease obligation of approximately \$108,000, offset by an increase in accounts payable of approximately \$87,000, an increase in accrued liabilities and other payables of approximately \$63,000, an increase in accrued liabilities and other payables – related parties of approximately \$80,000, and the non-cash items adjustment primarily consisting of depreciation of approximately \$251,000, amortization of right-of-use asset of approximately \$102,000, stock-based compensation and service expense of approximately \$983,000, amortization of debt discount of approximately \$3,281,000 mainly resulting from the conversion of convertible debt in July 2022, and conversion inducement expense of approximately \$344,000 resulted from the reduction in the conversion price.

Net cash flow used in operating activities for the nine months ended September 30, 2021 was \$3,307,520, which primarily reflected our consolidated net loss of approximately \$6,756,000, and the changes in operating assets and liabilities, primarily consisting of a decrease in operating lease obligation of approximately \$87,000, offset by an increase accrued liabilities and other payables of approximately \$1,436,000, which was mainly attributable the increase in accrued professional fees of approximately \$994,000 due to increased professional service providers, the increase in accrued research and development fees of approximately \$227,000, and the increase in accrued payroll liability and directors' compensation of approximately \$147,000, and an increase in accrued liabilities and other payables – related parties of approximately \$142,000 resulting from the increase in accrued interest for related party borrowings, and the non-cash items adjustment primarily consisting of depreciation of approximately \$227,000, amortization of right-of-use asset of approximately \$93,000, and stock-based compensation and service expense of approximately \$1,621,000.

We expect our cash used in operating activities to increase due to the following:

- the development and commercialization of new products;
- an increase in professional staff and services; and
- an increase in public relations and/or sales promotions for existing and/or new brands as we expand within existing markets or enter new markets.

Net cash flow used in investing activities was \$54,743 for the nine months ended September 30, 2022 as compared to \$67,960 for the nine months ended September 30, 2021. During the nine months ended September 30, 2022, we made payments for purchase of property and equipment of approximately \$2,000 and made additional investment in equity method investment of approximately \$53,000. During the nine months ended September 30, 2021, we made payments for purchase of property and equipment of approximately \$17,000 and for improvement of commercial real estate of approximately \$10,000, and made additional investment in equity method investment of approximately \$40,000.

Net cash flow provided by financing activities was \$8,263,989 for the nine months ended September 30, 2022 as compared to \$3,178,336 for the nine months ended September 30, 2021. During the nine months ended September 30, 2022, we received proceeds from related party borrowings of \$100,000, and proceeds from issuance of convertible debt and warrants of approximately \$3,719,000, and net proceeds from issuance of balloon promissory note of \$4,534,000 (net of cash paid for debt issuance costs of approximately \$266,000), and net proceeds from equity offering of approximately \$712,000 (net of cash paid for commission and other offering costs of approximately \$24,000) to fund our working capital needs, offset by repayments made for note payable – related party of \$390,000 and repayments made for loan payable – related party of \$410,000. During the nine months ended September 30, 2021, we received proceeds from related party borrowings of approximately \$763,000 and net proceeds from equity offering of approximately \$2,415,000 (net of cash paid for commission and other offering costs of approximately \$104,000).

Our capital requirements for the next twelve months primarily relate to working capital requirements, including salaries, fees related to third parties' professional services, reduction of accrued liabilities, mergers, acquisitions and the development of business opportunities. These uses of cash will depend on numerous factors including our sales and other revenues, and our ability to control costs. All funds received have been expended in the furtherance of growing the business. The following trends are reasonably likely to result in a material decrease in our liquidity over the near to long term:

- an increase in working capital requirements to finance our current business, including ongoing research and development programs, clinical studies, as well as commercial strategies;
- the use of capital for mergers, acquisitions and the development of business opportunities;
- addition of administrative personnel as the business grows; and
- the cost of being a public company.

In the third quarter of 2019, we had secured a \$20 million credit facility (Line of Credit) provided by our Chairman, Wenzhao Lu. The unsecured credit facility bears interest at a rate of 5% and provides for maturity on drawn loans 36 months after funding. As of September 30, 2022, the total principal amount outstanding under the Credit Line was \$0 and we have approximately \$14.1 million remaining available under the Line Credit.

On December 13, 2019, we entered into an Open Market Sale Agreement<sup>SM</sup> (the "Sales Agreement") with Jefferies LLC, as sales agent ("Jefferies"), pursuant to which we may offer and sell, from time to time, through Jefferies, shares of our common stock, par value \$0.0001 per share, having an aggregate offering price of up to \$20.0 million. On April 6, 2020, the date on which we filed our Annual Report on Form 10-K for the fiscal year ended December 31, 2019, our registration statement became subject to the offering limits set forth in General Instruction I.B.6 of Form S-3. As of April 6, 2020, the aggregate market value of our outstanding common stock held by non-affiliates, or public float, was \$39,564,237, based on 23,691,160 shares of our outstanding common stock that were held by non-affiliates on such date and a price of \$1.67 per share, which was the price at which our common stock was last sold on The Nasdaq Capital Market on February 19, 2020 (a date within 60 days of the date hereof), calculated in accordance with General Instruction I.B.6 of Form S-3. We have not offered any securities pursuant to General Instruction I.B.6 of Form S-3 in the 12 calendar months preceding the date of this prospectus supplement. We filed a prospectus supplement to amend and supplement the information in our prospectus and original prospectus supplement based on the amount of securities that we are eligible to sell under General Instruction I.B.6 of Form S-3. After giving effect to the \$13,000,000 offering limit imposed by General Instruction I.B.6 of Form S-3, we may offer and sell additional shares of our common stock having an aggregate offering price of up to \$13,000,000 from time to time through Jefferies acting as our sales agent in accordance with the terms of the sales agreement. As of September 30, 2022, we sold a total of 6,429,486 shares of our common stock through Jefferies with an aggregate offering price of \$10,073,707 and we have approximately \$4.9 million offering price remaining available under the Sales Agreement.

We estimate that based on current plans and assumptions, that our available cash will be insufficient to satisfy our cash requirements under our present operating expectations through cash available under our Credit Line and sales of equity through our Sales Agreement. Other than funds received from the sale of our equity and advances from our related party, and cash resource generating from our operations, we presently have no other significant alternative source of working capital. We have used these funds to fund our operating expenses, pay our obligations and grow our company. We will need to raise significant additional capital to fund our operations and to provide working capital for our ongoing operations and obligations. Therefore, our future operation is dependent on our ability to secure additional financing. Financing transactions may include the issuance of equity or debt securities, obtaining credit facilities, or other financing mechanisms. However, the trading price of our common stock and a downturn in the U.S. equity and debt markets could make it more difficult to obtain financing through the issuance of equity or debt securities. Even if we are able to raise the funds required, it is possible that we could incur unexpected costs and expenses or experience unexpected cash requirements that would force us to seek alternative financing. Furthermore, if we issue additional equity or debt securities, stockholders may experience additional dilution or the new equity securities may have rights, preferences or privileges senior to those of existing holders of our common stock. The inability to obtain additional capital may restrict our ability to grow and may reduce our ability to continue to conduct business operations. If we are unable to obtain additional financing, we will be required to cease our operations. To date, we have not considered this alternative, nor do we view it as a likely occurrence.

## Contractual Obligations and Off-Balance Sheet Arrangements

### Contractual Obligations

We have certain fixed contractual obligations and commitments that include future estimated payments. Changes in our business needs, cancellation provisions, and other factors may result in actual payments differing from the estimates. We cannot provide certainty regarding the timing and amounts of payments. We have presented below a summary of the most significant assumptions used in our determination of amounts presented in the tables, in order to assist in the review of this information within the context of our consolidated financial position, results of operations, and cash flows. The following tables summarize our contractual obligations as of September 30, 2022, and the effect these obligations are expected to have on our liquidity and cash flows in future periods.

Contractual obligations:	Payments Due by Period				
	Total	Less than 1 year	1-3 years	3-5 years	5+ years
Operating lease commitment	\$ 47,560	\$ 47,560	\$ -	\$ -	\$ -
Acquisition consideration	100,000	100,000	-	-	-
Litigation settlement	900,000	450,000	450,000	-	-
Balloon promissory note (principal)	4,800,000	-	-	4,800,000	-
Epicon equity investment obligation	687,184	229,061	458,123	-	-
Avactis joint venture commitment	10,702,642	-	5,702,642	5,000,000	-
<b>Total</b>	<b>\$ 17,237,386</b>	<b>\$ 826,621</b>	<b>\$ 6,610,765</b>	<b>\$ 9,800,000</b>	<b>\$ -</b>

### Off-balance Sheet Arrangements

We presently do not have off-balance sheet arrangements.

### Foreign Currency Exchange Rate Risk

A portion of our operations are in China. Thus, a portion of our revenues and operating results may be impacted by exchange rate fluctuations between RMB and US dollars. For the three months ended September 30, 2022 and 2021, we had an unrealized foreign currency translation loss of approximately \$37,000 and an unrealized foreign currency translation gain of approximately \$1,000, respectively, because of changes in the exchange rate. For the nine months ended September 30, 2022 and 2021, we had an unrealized foreign currency translation loss of approximately \$79,000 and an unrealized foreign currency translation gain of approximately \$13,000, respectively, because of changes in the exchange rate.

### Inflation

The effect of inflation on our revenue and operating results was not significant.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.**

As a smaller reporting company, as defined in Rule 12b-2 of the Exchange Act, we are not required to provide the information required by this Item.

### **ITEM 4. CONTROLS AND PROCEDURES**

#### **Evaluation of Disclosure Controls and Procedures**

Disclosure controls and procedures are designed to ensure that information required to be disclosed by us in reports filed or submitted under the Securities Exchange Act of 1934, as amended (“Exchange Act”) is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed under the Exchange Act is accumulated and communicated to management, including the principal executive and financial officers, as appropriate to allow timely decisions regarding required disclosure. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives.

In connection with the preparation of the quarterly report on Form 10-Q for the quarter ended September 30, 2022, our management, including our principal executive officer and principal financial officer, carried out an evaluation of the effectiveness of our disclosure controls and procedures, which are defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Exchange Act is accumulated and communicated to the issuer’s management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

Based on this evaluation, management concluded that our internal control over financial reporting were not effective as of September 30, 2022 due to the significant deficiencies which aggregate to a material weakness and was previously reported in our Form 10-K Annual Report for the year ended December 31, 2021 (“2021 10-K”), that have not yet been remediated.

#### **Changes in Internal Controls Over Financial Reporting**

There were no changes in our internal controls over financial reporting that occurred during the period covered by this report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II - OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

From time to time, we are subject to ordinary routine litigation incidental to our normal business operations. We are not currently a party to, and our property is not subject to, any material legal proceedings, except as set forth below.

On October 25, 2017, Genexosome entered into and closed a Stock Purchase Agreement with Beijing Genexosome and Yu Zhou, MD, PhD, the sole shareholder of Beijing Genexosome, pursuant to which Genexosome acquired all of the issued and outstanding securities of Beijing Genexosome in consideration of a cash payment in the amount of \$450,000, of which \$100,000 is still owed. Further, on October 25, 2017, Genexosome entered into and closed an Asset Purchase Agreement with Dr. Zhou, pursuant to which the Company acquired all assets, including all intellectual property and exosome separation systems, held by Dr. Zhou pertaining to the business of researching, developing and commercializing exosome technologies. In consideration of the assets, Genexosome paid Dr. Zhou \$876,087 in cash, transferred 500,000 shares of common stock of the Company to Dr. Zhou and issued Dr. Zhou 400 shares of common stock of Genexosome. Further, the Company had not been able to realize the financial projections provided by Dr. Zhou at the time of the acquisition and has decided to impair the intangible asset associated with this acquisition to zero. Dr. Zhou was terminated as Co-CEO of Genexosome on August 14, 2019. Further, on October 28, 2019, Research Institute at Nationwide Children's Hospital ("Research Institute") filed a Complaint in the United States District Court for the Southern District of Ohio Eastern Division against Dr. Zhou, Li Chen, the Company and Genexosome with various claims against the Company and Genexosome. The criminal proceedings against Dr. Zhou and Li Chen have been concluded. The Company, Genexosome and the Research Institute entered into a Settlement Agreement dated June 7, 2022 (the "Settlement Date") whereby the Company agreed to pay the Research Institute \$450,000 on each of the sixty-day, one year and two-year anniversaries of the Settlement Date. In addition, the Company agreed to pay the Research Institute 30% of the Company's initial pre-tax profit of \$3,333,333, 20% of the Company's second pre-tax profit of \$3,333,333 and 10% of the Company's third pre-tax profit of \$3,333,333. The parties provided a mutual release as well.

### ITEM 1A. RISK FACTORS

There were no material changes from the risk factors set forth under Part I, Item 1A., "Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2021. You should carefully consider these factors in addition to the other information set forth in this report which could materially affect our business, financial condition or future results. The risks and uncertainties described in this report and in our Annual Report on Form 10-K for the year ended December 31, 2021, as well as other reports and statements that we file with the SEC, are not the only risks and uncertainties facing us. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial may also have a material adverse effect on our financial position, results of operations or cash flows.

Our general development operations have continued during the COVID-19 pandemic and we have not had significant disruption. Currently we are unable to accurately predict the future impact of COVID-19 due to the developing circumstances and uncertainty surrounding this current pandemic, including the ultimate geographic spread of COVID-19, the severity of the disease, the duration of the outbreak, and effectiveness of the actions that may be taken by governmental authorities. Our management has been closely monitoring the impact caused by COVID-19 and we will continue to operate our business as steadily and safely as we can.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

#### Common Shares Issued for Services

During the nine months ended September 30, 2022, the Company issued a total of 408,957 shares of its common stock for services rendered and to be rendered. These shares were valued at \$340,950, the fair market values on the grant dates using the reported closing share prices on the dates of grant, and the Company recorded stock-based compensation expense of \$291,270 for the nine months ended September 30, 2022 and reduced accrued liabilities of \$30,000 and recorded prepaid expense of \$19,680 as of September 30, 2022 which will be amortized over the rest of corresponding service periods.

#### Common Shares Sold for Cash

On August 5, 2022, the Company sold 448,718 shares of common stock at a purchase price of \$0.78 per share to Wenzhao Lu pursuant to a subscription agreement. The Company received proceeds of \$350,000.

On August 5, 2022, the Company sold 320,513 shares of common stock at a purchase price of \$0.78 per share to an investor pursuant to a subscription agreement. The Company received proceeds of \$250,000.

#### Common Shares Issued for Debt Conversion

On July 25, 2022, the Company and 2022 Convertible Note holder entered into a Conversion Agreement pursuant to which the investor converted its Convertible Notes in the principal amount of \$3,718,943 and unpaid interest of \$9,751 into 5,736,452 shares of common stock of the Company at a per share price of \$0.65. The Company recorded a conversion inducement charge of \$344,264 as a result of the Conversion Agreement, representing the value of common stock issued upon conversion in excess of the common stock issuable under the original terms of the 2022 Convertible Note.

### **Common Shares Issued Pursuant to Related Party Debt Settlement Agreement and Release**

On July 25, 2022, the Company and Mr. Lu entered into and closed a Debt Settlement Agreement and Release pursuant to which the Company settled \$2,440,262 debt owed under the Line of Credit and unpaid interest of \$448,331 by issuance of 4,443,990 shares of common stock of the Company. The total amount of the debt settled of \$2,888,593 exceeded the fair market value of the shares issued by \$888,353 which was treated as a capital transaction due to Mr. Lu's relationship with the Company.

The offers, sales, and issuances of the securities described above were deemed to be exempt from registration under the Securities Act of 1933 in reliance on Section 4(a)(2) of the Securities Act of 1933 or Regulation D promulgated thereunder as transactions by an issuer not involving a public offering. The recipients of securities in each of these transactions acquired the securities for investment only and not with a view to or for sale in connection with any distribution thereof and appropriate legends were affixed to the securities issued in these transactions. Each of the recipients of securities in these transactions was an accredited or sophisticated person and had adequate access, through employment, business or other relationships, to information about us.

### **ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

### **ITEM 4. MINE SAFETY DISCLOSURES**

None.

### **ITEM 5. OTHER INFORMATION**

#### **Equity Offering**

On December 13, 2019, the Company entered into an Open Market Sale Agreement<sup>SM</sup> (the "Sales Agreement") with Jefferies LLC, as sales agent ("Jefferies"), pursuant to which the Company may offer and sell, from time to time, through Jefferies, shares of its common stock, par value \$0.0001 per share, having an aggregate offering price of up to \$20.0 million. On April 6, 2020, the date on which the Company filed its Annual Report on Form 10-K for the fiscal year ended December 31, 2019, the Company's registration statement became subject to the offering limits set forth in General Instruction I.B.6 of Form S-3. From December 13, 2019 through November 11, 2022, Jefferies sold an aggregate of 6,429,486 shares of common stock at an average price of \$1.57 per share to investors. The Company received net cash proceeds of \$9,771,496, net of commission paid to sales agent of \$302,211.

#### **Nasdaq Notice**

On February 9, 2022, the Company received a letter from the Listing Qualifications Department (the "Staff") of The Nasdaq Stock Market LLC ("Nasdaq") therein indicating that, based upon the closing bid price of the Company's common stock (the "Common Stock") for the prior 30 consecutive business days, the Company was not in compliance with the requirement to maintain a minimum bid price of \$1.00 per share for continued listing on the Nasdaq Capital Market, as set forth in Nasdaq Listing Rule 5550(a)(2) (the "Minimum Bid Price Requirement"). Pursuant to Nasdaq Listing Rule 5810(c)(3)(A), the Company was granted 180 calendar days, or until August 8, 2022, to regain compliance.

On August 9, 2022, the Company received a second letter from the Staff advising that the Company had been granted an additional 180 calendar days, or to February 6, 2023, to regain compliance with the Minimum Bid Price Requirement, in accordance with Nasdaq Listing Rule 5810(c)(3)(A).

The Company will continue to monitor the closing bid price of its Common Stock and seek to regain compliance with the Minimum Bid Price Requirement within the allotted compliance period. If the Company does not regain compliance within the allotted compliance period, Nasdaq will provide notice that the Company's Common Stock will be subject to delisting. The Company would then be entitled to appeal that determination to a Nasdaq hearings panel. There can be no assurance that the Company will regain compliance with the Minimum Bid Price Requirement during the 180-day extension.

A delisting of our common stock is likely to reduce the liquidity of our common stock and may inhibit or preclude our ability to raise additional financing.

## ITEM 6. EXHIBITS

The following exhibits are filed as part of, or incorporated by reference into, this Quarterly Report on Form 10-Q.

### Exhibit

Number	Description
1.1	<a href="#">Open Market Sale Agreement<sup>SM</sup>, dated as of December 13, 2019, by and between Avalon GloboCare Corp. and Jefferies LLC. (incorporated by reference to Exhibit 1.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on December 13, 2019)</a>
3.1	<a href="#">Amended and Restated Certificate of Incorporation of the Registrant (incorporated by reference to Exhibit 3.1 of the Current Report on Form 8-K/A filed with the Securities and Exchange Commission on April 26, 2018)</a>
3.2	<a href="#">Amended and Restated Bylaws of the Registrant (incorporated by reference to Exhibit 3.2 of the Current Report on Form 8-K/A filed with the Securities and Exchange Commission on April 26, 2018)</a>
4.1	<a href="#">Form of Subscription Agreement by and between Avalon GloboCare Corp. and the December 2016 Accredited Investors (incorporated by reference to Exhibit 4.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on December 21, 2016)</a>
4.2 †	<a href="#">Stock Option issued to Luisa Ingargiola dated February 21, 2017 (incorporated by reference to Exhibit 4.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on February 21, 2017)</a>
4.3	<a href="#">Form of Subscription Agreement by and between Avalon GloboCare Corp. and the March 2017 Accredited Investor (incorporated by reference to Exhibit 4.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on March 7, 2017)</a>
4.4	<a href="#">Share Subscription Agreement between Avalon GloboCare Corp., Avalon (Shanghai) Healthcare Technology Co., Ltd., Beijing DOING Biomedical Technology Co., Ltd. and Daron Liang (incorporated by reference to Exhibit 4.2 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on March 7, 2017)</a>
4.5	<a href="#">Warranty Agreement between Lu Wenzhao and Beijing DOING Biomedical Technology Co., Ltd. (incorporated by reference to Exhibit 4.3 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on March 7, 2017)</a>
4.6	<a href="#">Form of Subscription Agreement between Avalon GloboCare Corp. and the October 2017 Accredited Investors (incorporated by reference to Exhibit 4.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on October 26, 2017)</a>
4.7	<a href="#">Form of Warrant to Boustead Securities, LLC in connection with the private placements (incorporated by reference to Exhibit 4.8 of the Registration Statement on Form S-1/A filed with the Securities and Exchange Commission on July 27, 2018)</a>
4.8	<a href="#">Form of Warrant (April 2019) (Incorporated by reference to Exhibit 4.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on April 26, 2019)</a>
4.9	<a href="#">Description of Securities Registered under Section 12 of the Securities Exchange Act of 1934 (incorporated by reference to Exhibit 4.9 of the Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 30, 2022)</a>
10.1	<a href="#">Share Exchange Agreement dated as of October 19, 2016 by and among Avalon Healthcare System, Inc., the shareholders of Avalon Healthcare System, Inc. and Avalon GloboCare Corp. (incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on October 19, 2016)</a>
10.2 †	<a href="#">Executive Employment Agreement, effective December 1, 2016, by and between Avalon GloboCare Corp. and David Jin (incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on December 2, 2016)</a>
10.3	<a href="#">Agreement of Sale by and between Freehold Craig Road Partnership, as Seller, and Avalon GloboCare Corp., as Buyer dated as of December 22, 2016 (incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on December 23, 2016)</a>
10.4 †	<a href="#">Executive Employment Agreement by and between Avalon (Shanghai) Healthcare Technology Ltd. and Meng Li dated January 11, 2017 (incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on January 11, 2017)</a>

10.5 †	<a href="#"><u>Executive Retention Agreement by and between Avalon GloboCare Corp. and Luisa Ingargiola dated February 21, 2017 (incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on February 21, 2017)</u></a>
10.6 †	<a href="#"><u>Indemnification Agreement by and between Avalon GloboCare Corp. and Luisa Ingargiola dated February 21, 2017 (incorporated by reference to Exhibit 10.2 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on February 21, 2017)</u></a>
10.7 †	<a href="#"><u>Director Agreement by and between Avalon GloboCare Corp. and Steven P. Sukel dated April 28, 2017 (incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on April 28, 2017)</u></a>
10.8 †	<a href="#"><u>Director Agreement by and between Avalon GloboCare Corp. and Yancen Lu dated April 28, 2017 (incorporated by reference to Exhibit 10.2 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on April 28, 2017)</u></a>
10.9	<a href="#"><u>Consultation Service Contract between Daopei Investment Management (Shanghai) Co., Ltd. and Avalon HealthCare System Inc. dated April 1, 2016 (English translation) (incorporated by reference to Exhibit 10.8 of Amendment No. 1 to the Registration Statement on Form S-1 filed with the Securities and Exchange Commission on July 7, 2017)</u></a>
10.10	<a href="#"><u>Consultation Service Contract between Hebei Yanda Ludaopei Hospital Co., Ltd and Avalon HealthCare System Inc. dated April 1, 2016 (English translation) (incorporated by reference to Exhibit 10.9 of Amendment No. 1 to the Registration Statement on Form S-1 filed with the Securities and Exchange Commission on July 7, 2017)</u></a>
10.11	<a href="#"><u>Consultation Service Contract between Nanshan Memorial Stem Cell Biotechnology Co., Ltd. and Avalon HealthCare System Inc. dated April 1, 2016 (English translation) (incorporated by reference to Exhibit 10.10 of Amendment No. 1 to the Registration Statement on Form S-1 filed with the Securities and Exchange Commission on July 7, 2017)</u></a>
10.12	<a href="#"><u>Loan Agreement between Lotus Capital Overseas Limited and Avalon (Shanghai) Healthcare Technology Co., Ltd. dated April 19, 2017 (English translation) (incorporated by reference to Exhibit 10.12 of the Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission on August 14, 2017)</u></a>
10.13	<a href="#"><u>Securities Purchase Agreement between Avalon GloboCare Corp. and Genexosome Technologies Inc. dated October 25, 2017 (incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on October 26, 2017)</u></a>
10.14	<a href="#"><u>Asset Purchase Agreement between Genexosome Technologies Inc. and Yu Zhou dated October 25, 2017 (incorporated by reference to Exhibit 10.2 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on October 26, 2017)</u></a>
10.15	<a href="#"><u>Stock Purchase Agreement between Genexosome Technologies Inc., Beijing Jieteng (Genexosome) Biotech Co. Ltd. and Yu Zhou dated October 25, 2017 (incorporated by reference to Exhibit 10.3 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on October 26, 2017)</u></a>
10.16 †	<a href="#"><u>Executive Retention Agreement between Genexosome Technologies Inc. and Yu Zhou dated October 25, 2017 (incorporated by reference to Exhibit 10.4 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on October 26, 2017)</u></a>
10.17	<a href="#"><u>Invention Assignment, Confidentiality, Non-Compete and Non-Solicit Agreement between Genexosome Technologies Inc. and Yu Zhou dated October 25, 2017 (incorporated by reference to Exhibit 10.5 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on October 26, 2017)</u></a>
10.18 †	<a href="#"><u>Director Agreement by and between Avalon GloboCare Corp. and Wilbert J. Tauzin II dated November 1, 2017 (incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on November 7, 2017)</u></a>
10.19	<a href="#"><u>Agreement between Avalon GloboCare Corp. and Tauzin Consultants, LLC dated November 1, 2017 (incorporated by reference to Exhibit 10.2 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on November 7, 2017)</u></a>
10.20 †	<a href="#"><u>Letter Agreement by and between Avalon GloboCare Corp. and David Jin dated April 3, 2018 (incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on April 4, 2018)</u></a>

10.21 †	<a href="#"><u>Letter Agreement by and between Avalon GloboCare Corp. and Meng Li dated April 3, 2018 (incorporated by reference to Exhibit 10.2 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on April 4, 2018)</u></a>
10.22	<a href="#"><u>Advisory Service Contract between Ludaopei Hematology Research Institute Co., Ltd. and Avalon (Shanghai) Healthcare Technology Co., Ltd. dated April 1, 2018 (English translation) (incorporated by reference to that Form S-1 Registration Statement filed with the Securities and Exchange Commission on April 19, 2018)</u></a>
10.23	<a href="#"><u>Form of Subscription Agreement by and between Avalon GloboCare Corp. and the April 2018 Accredited Investors (incorporated by reference to Exhibit 4.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on April 18, 2018)</u></a>
10.24	<a href="#"><u>Supplementary Agreement Related to Share Subscription by and between Avalon GloboCare Corp., Avalon (Shanghai) Healthcare Technology Co., Ltd., Beijing DOING Biomedical Technology Co., Ltd. and Daron Liang dated April 23, 2018 (English translation) (incorporated by reference to Exhibit 4.2 of the Current Report on Form 8-K/A filed with the Securities and Exchange Commission on April 26, 2018)</u></a>
10.25	<a href="#"><u>Loan Extension Agreement between Lotus Capital Overseas Limited and Avalon (Shanghai) Healthcare Technology Co., Ltd. dated May 3, 2018 (English translation) (incorporated by reference to Exhibit 10.18 of the Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission on May 11, 2018)</u></a>
10.26 †	<a href="#"><u>Director Agreement by and between Avalon GloboCare Corp. and Tevi Troy dated June 4, 2018 (incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on June 6, 2018)</u></a>
10.27	<a href="#"><u>Joint Venture Agreement by and between Avalon (Shanghai) Healthcare Technology Co., Ltd. and Jiangsu Unicorn Biological Technology Co., Ltd. dated May 29, 2018 (English translation) (incorporated by reference to Exhibit 99.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on June 6, 2018)</u></a>
10.28 †	<a href="#"><u>Director Agreement by and between Avalon GloboCare Corp. and William Stille, III dated July 5, 2018 (incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on July 10, 2018)</u></a>
10.29 †	<a href="#"><u>Director Agreement by and between Avalon GloboCare Corp. and Steven A. Sanders dated July 30, 2018 (incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on July 31, 2018)</u></a>
10.30	<a href="#"><u>Loan Extension Agreement between Lotus Capital Overseas Limited and Avalon (Shanghai) Healthcare Technology Co., Ltd. dated August 3, 2018 (English translation) (incorporated by reference to Exhibit 10.30 of the Registration Statement on Form S-1/A filed with the Securities and Exchange Commission on August 7, 2018)</u></a>
10.31	<a href="#"><u>Strategic Partnership Agreement between Avalon GloboCare Corp. and Weill Cornell Medical College of Cornell University dated August 6, 2018 (incorporated by reference to Exhibit 10.31 of the Registration Statement on Form S-1/A filed with the Securities and Exchange Commission on August 7, 2018)</u></a>
10.32	<a href="#"><u>Equity Joint Venture Agreement by and between Avactis Biosciences, Inc., a wholly-owned subsidiary of Avalon GloboCare Corp., and Arbele Limited for the establishment of AVAR (China) BioTherapeutics Ltd. dated October 23, 2018 (incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on October 29, 2018)</u></a>
10.33	<a href="#"><u>Letter Agreement by and between Avalon GloboCare Corp. and David Jin dated January 3, 2019 (incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on January 4, 2019)</u></a>
10.34	<a href="#"><u>Letter Agreement by and between Avalon GloboCare Corp. and Luisa Ingargiola dated January 3, 2019 (incorporated by reference to Exhibit 10.2 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on January 4, 2019)</u></a>
10.35	<a href="#"><u>Letter Agreement by and between Avalon (Shanghai) Healthcare Technology Co. Ltd. and Meng Li dated January 3, 2019 (incorporated by reference to Exhibit 10.3 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on January 4, 2019)</u></a>

10.36	<a href="#"><u>Promissory Note issued to Daniel Lu dated Mach 18, 2019 (incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on March 22, 2019)</u></a>
10.37†	<a href="#"><u>Director Agreement by and between Avalon GloboCare Corp. and Meng Li dated April 5, 2019 (Incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on April 8, 2019)</u></a>
10.38†	<a href="#"><u>Director Agreement by and between Avalon GloboCare Corp. and Yue “Charles” Li dated April 5, 2019 (Incorporated by reference to Exhibit 10.2 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on April 8, 2019)</u></a>
10.39	<a href="#"><u>Form of Securities Purchase Agreement dated April 25, 2019 (Incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on April 26, 2019)</u></a>
10.40	<a href="#"><u>Revolving Line of Credit Agreement dated as of August 29, 2019 between Avalon GloboCare Corp. and Wenzhao “Daniel” Lu dated August 29, 2019 (Incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on September 3, 2019)</u></a>
10.41	<a href="#"><u>Form of Warrant Redemption and Cancellation Agreement (Incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on October 21, 2019)</u></a>
10.42	<a href="#"><u>Letter Agreement by and between Avalon GloboCare Corp. and David Jin dated February 20, 2020 (Incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on February 24, 2020)</u></a>
10.43	<a href="#"><u>Letter Agreement by and between Avalon GloboCare Corp. and Meng Li dated February 20, 2020 (Incorporated by reference to Exhibit 10.2 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on February 24, 2020)</u></a>
10.44	<a href="#"><u>Letter Agreement by and between Avalon GloboCare Corp. and Luisa Ingargiola dated February 20, 2020 (Incorporated by reference to Exhibit 10.3 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on February 24, 2020)</u></a>
10.45	<a href="#"><u>Debt Settlement Agreement and Release between Avalon GloboCare Corp. and Wenzhao “Daniel” Lu (Incorporated by reference to Exhibit 10.2 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on December 22, 2021)</u></a>
10.46	<a href="#"><u>Corporate Research Agreement between Avalon GloboCare Corp. and the University of Pittsburgh of the Commonwealth System of Higher Education dated July 8, 2021 (Incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on July 14, 2021)</u></a>
10.47	<a href="#"><u>Form of Securities Purchase Agreement dated March 28, 2022 (incorporated by reference to Exhibit 10.47 of the Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 30, 2022)</u></a>
10.48	<a href="#"><u>Form of Convertible Note – March 2022 (incorporated by reference to Exhibit 10.48 of the Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 30, 2022)</u></a>
10.49	<a href="#"><u>Loan Extension and Modification Agreement between Avalon GloboCare Corp. and Wenzhao Lu dated March 28, 2022 (incorporated by reference to Exhibit 10.49 of the Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 30, 2022)</u></a>

10.50	<a href="#">Form of Warrant – March 2022 (Incorporated by reference to Exhibit 10.3 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on April 29, 2022)</a>
10.51	<a href="#">Amendment No. 1 to the Equity Joint Venture Agreement entered between Avalon GloboCare Corp., Avactis Biosciences Inc., Arbele Limited and Arbele Biotherapeutics Limited dated April 6, 2022 (Incorporated by reference to Exhibit 10.53 of the Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission on May 11, 2022)</a>
10.52	<a href="#">Debt Settlement Agreement and Release between Avalon GloboCare Corp. and Wenzhao “Daniel” Lu dated July 25, 2022 (Incorporated by reference to Exhibit 10.2 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on July 25, 2022)</a>
10.53	<a href="#">Conversion Agreement between Avalon GloboCare Corp. and Fsunshine Trading PTE. Ltd. dated July 25, 2022 (Incorporated by reference to Exhibit 10.3 of the Current Report on Form 8-K filed with the Securities and Exchange Commission on July 27, 2022)</a>
21.1	<a href="#">List of Subsidiaries (incorporated by reference to Exhibit 21.1 of the Registration Statement on Form S-1/A filed with the Securities and Exchange Commission on July 20, 2018)</a>
31.1*	<a href="#">Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes Oxley Act</a>
31.2*	<a href="#">Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes Oxley Act</a>
32.1*	<a href="#">Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act</a>
101.INS*	Inline XBRL Instance Document.
101.SCH*	Inline XBRL Taxonomy Extension Schema Document.
101.CAL*	Inline XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF*	Inline XBRL Taxonomy Extension Definition Linkbase Document.
101.LAB*	Inline XBRL Taxonomy Extension Label Linkbase Document.
101.PRE*	Inline XBRL Taxonomy Extension Presentation Linkbase Document.
104*	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101).

\* Filed herewith

† Management contract or compensatory plan or arrangement.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**AVALON GLOBOCARE CORP.**  
(Registrant)

Date: November 14, 2022

By: /s/ David K. Jin  
David K. Jin  
Chief Executive Officer, President and Director (Principal  
Executive Officer)

Date: November 14, 2022

By: /s/ Luisa Ingargiola  
Luisa Ingargiola  
Chief Financial Officer (Principal Financial and Accounting  
Officer)

**Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002**

I, David K. Jin, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q (the “report”) of Avalon GloboCare Corp.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant’s other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15 (e) and 15d-15 (e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15 (f) and 15d-15 (f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant’s disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant’s internal control over financial reporting that occurred during the registrant’s most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant’s internal control over financial reporting; and
5. The registrant’s other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant’s auditors and the audit committee of the registrant’s board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant’s ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant’s internal control over financial reporting.

Date: November 14, 2022

By: /s/ David K. Jin  
David K. Jin  
Chief Executive Officer, President and Director (Principal  
Executive Officer)

**Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002**

I, Luisa Ingargiola, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q (the “report”) of Avalon GloboCare Corp.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant’s other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15 (e) and 15d-15 (e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15 (f) and 15d-15 (f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant’s disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant’s internal control over financial reporting that occurred during the registrant’s most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant’s internal control over financial reporting; and
5. The registrant’s other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant’s auditors and the audit committee of the registrant’s board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant’s ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant’s internal control over financial reporting.

Date: November 14, 2022

By: /s/ Luisa Ingargiola  
Luisa Ingargiola  
Chief Financial Officer (Principal Financial and Accounting Officer)

**Certifications Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350**

Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350

The undersigned, David K. Jin and Luisa Ingargiola, in their capacities as Chief Executive Officer and Chief Financial Officer, respectively, of Avalon GloboCare Corp. (the “Registrant”) do each hereby certify with respect to the Quarterly Report on Form 10-Q of the Registrant for the period ended September 30, 2022, as filed with the Securities and Exchange Commission on the date hereof (the “Report”), that, to the best of their knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant as of, and for, the periods presented in this Report.

Date: November 14, 2022

/s/ David K. Jin

David K. Jin  
Chief Executive Officer, President and Director (Principal Executive Officer)

Date: November 14, 2022

/s/ Luisa Ingargiola

Luisa Ingargiola  
Chief Financial Officer (Principal Financial and Accounting Officer)